

Osher Lifelong Learning Institute, Winter 2022

Contemporary Economic Policy

Santa Clara University
Jan-Feb, 2022

Jon Haveman, Ph.D.
National Economic Education Delegation



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Course Outline

• Contemporary Economic Policy

- Week 1 (1/5): US Economy & Coronavirus Economics
- Week 2 (1/12): Climate Change Economics (Bevin Ashenmiller, Occidental College)
- **Week 3 (1/19): Health Economics**
- Week 4 (1/26): Economics of Immigration (Jennifer Alix-Garcia, Oregon St.)
- Week 5 (2/2): Infrastructure Economics (Mallika Pung, Univ. of New Mexico)
- Week 6 (2/9): The U.S. Safety Net (Marianne Bitler, UC Davis)



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Available NEED Topics Include:

- Coronavirus Economics
- US Economy
- Climate Change
- Economic Inequality
- Economic Mobility
- Trade and Globalization
- Minimum Wages
- Immigration Economics
- Housing Policy
- Federal Budgets
- Federal Debt
- Black-White Wealth Gap
- Autonomous Vehicles
- US Social Policy

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Health(care) Economics

OLLI – Santa Clara University
January 19, 2020

Jon Haveman, Ph.D.
NEED



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Credits and Disclaimer

- **This slide deck was authored by:**
 - Veronika Dolar, SUNY Old Westbury
 - Jon Haveman, NEED
- **Disclaimer**
 - NEED presentations are designed to be nonpartisan.
 - It is, however, inevitable that the presenter will be asked for and will provide their own views.
 - Such views are those of the presenter and not necessarily those of the National Economic Education Delegation (NEED).



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Outline

- What is Health(care) Economics?
- Health Insurance and Outcomes
- Health Care Systems and Institutions
- Health Insurance and Reform
- Time permitting: Big Pharma



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What is Health(care) Economics?

- Health Economics is a field of **MICRO**economics that focuses on the health care industry.
- Examples of other subfields of microeconomics include:
 - labor economics, industrial organization, economics of education, public economics, and urban economics.



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Health Economics is part of Microeconomics

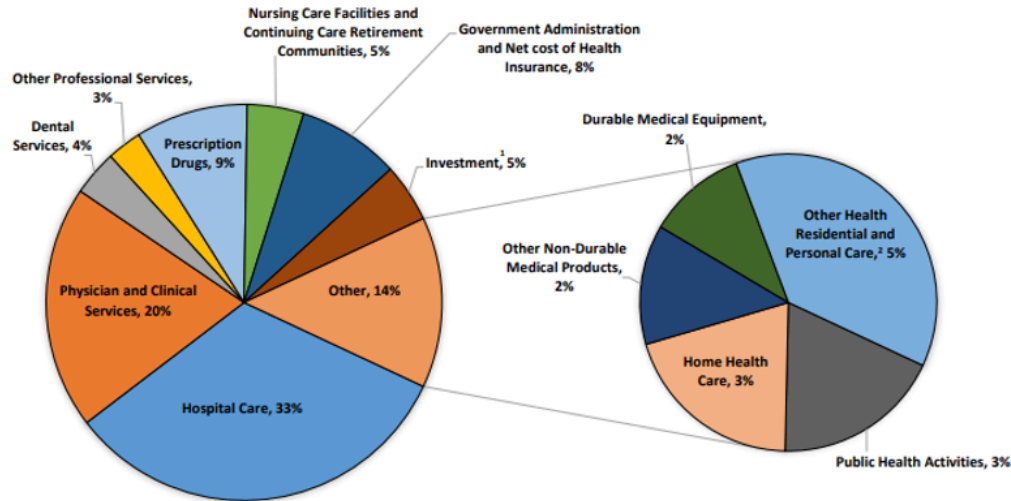
- Although health economics is part of “micro-” economics, it is actually very big:
 - In 2019, U.S. national health expenditures were **17.7% of GDP**, which is equivalent to around **\$3.8 billion**.
 - U.S. Healthcare is the 5th largest economy in the world.
- For comparison, GDP in each country in 2019:
 - Germany: \$3,845 billion (4th largest economy)
 - UK: \$2,827 billion (6th largest economy)
 - France : \$2,715 billion (7th largest economy)



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Where the money goes?



What is Health Economics?

- Health economics studies health care resource **markets** and **health insurance**.
- Healthcare is the biggest industry and the largest employer in the US.

What is a Market?

- A **market** is a group of buyers and sellers of a particular product in the area or region under consideration. The area may be the earth, or countries, regions, states, or cities.
- The concept of a market is any structure that allows buyers and sellers to exchange any type of goods, services, and information.
- Markets can be physical and non-physical.
- There are **many different types of markets** and depending on the type, different rules should be set up to achieve the best results for **society**.



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Markets Studied in Health Economics

- **Markets for:**
 - Physicians
 - Nurses
 - Hospital facilities
 - Nursing homes
 - Pharmaceuticals
 - Medical supplies (such as diagnostic and therapeutic equipment)
 - **Health Insurance**



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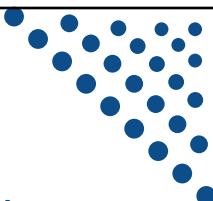


Why Are We Talking About the Market for Health Insurance?

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The Three Legs of the Healthcare Stool

- The market for Health Insurance is where they all come together.
 - Access
 - Quality
 - Cost
- We will discuss metrics of performance for each.

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Access

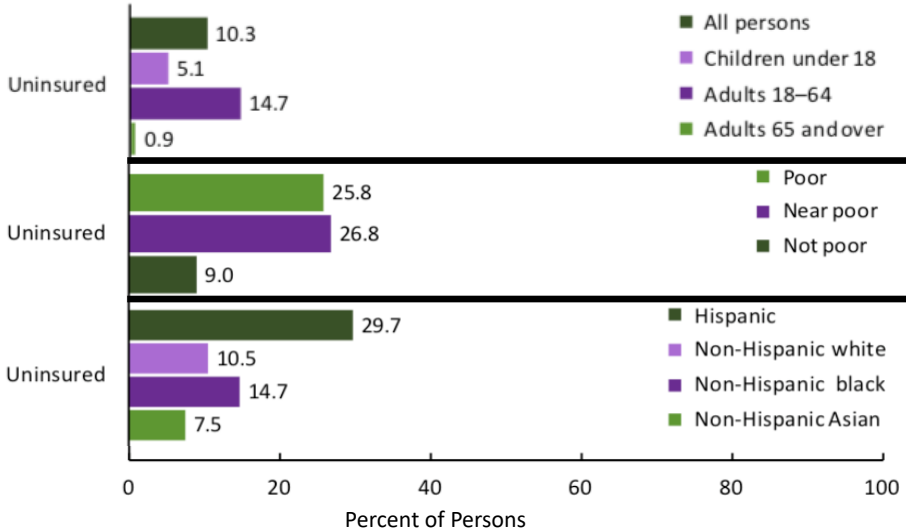



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Health Insurance Coverage, 2019



| Category | Demographic | Percent of Persons |
|-----------|--------------------|--------------------|
| Uninsured | All persons | 10.3 |
| | Children under 18 | 5.1 |
| | Adults 18-64 | 14.7 |
| | Adults 65 and over | 0.9 |
| Uninsured | Poor | 25.8 |
| | Near poor | 26.8 |
| | Not poor | 9.0 |
| Uninsured | Hispanic | 29.7 |
| | Non-Hispanic white | 10.5 |
| | Non-Hispanic black | 14.7 |
| | Non-Hispanic Asian | 7.5 |



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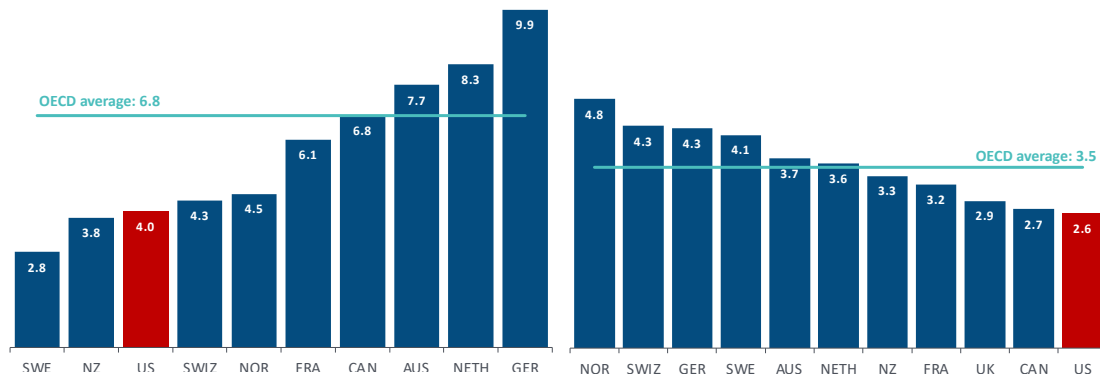
Source: National Center for Health Statistics

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Physician Visits and Physician Supply

Average physician visits per capita, 2017

Practicing physicians per 1,000 population, 2018



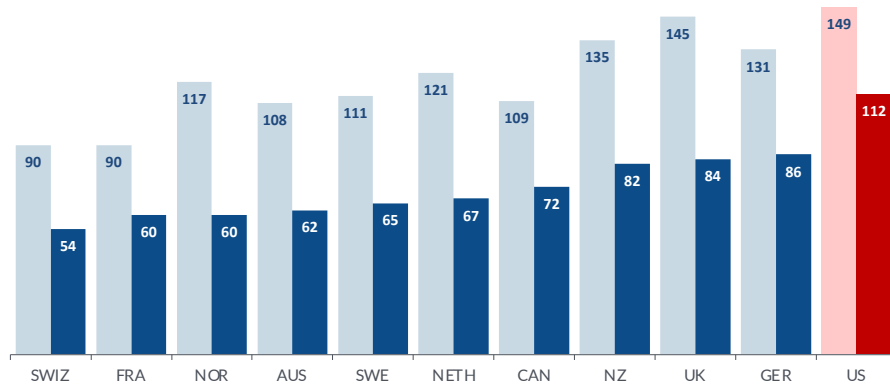
Source: Roosa Tikkanen and Melinda K. Abrams, U.S. Health Care from a Global Perspective, 2019: Higher Spending, Worse Outcomes (Commonwealth Fund, Jan. 2020).

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Avoidable Deaths

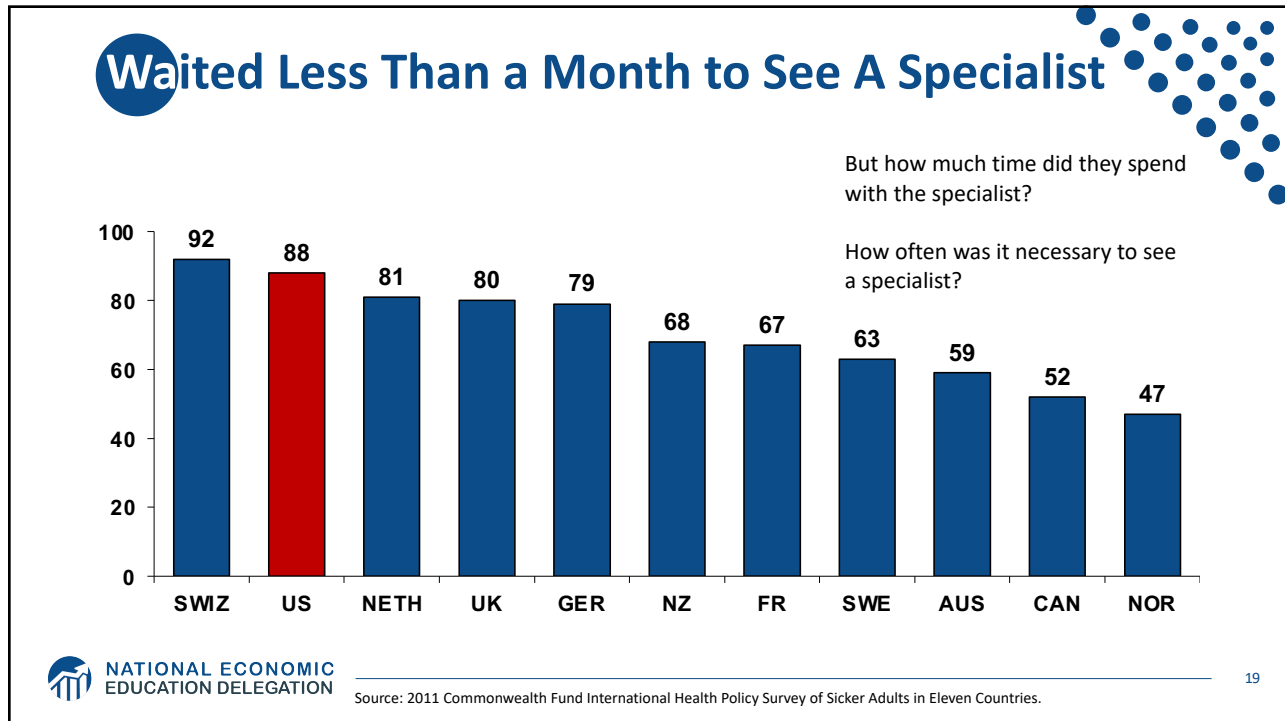
Deaths per 100,000 population.
Heart disease, stroke, hypertension...

■ 2000 ■ 2016

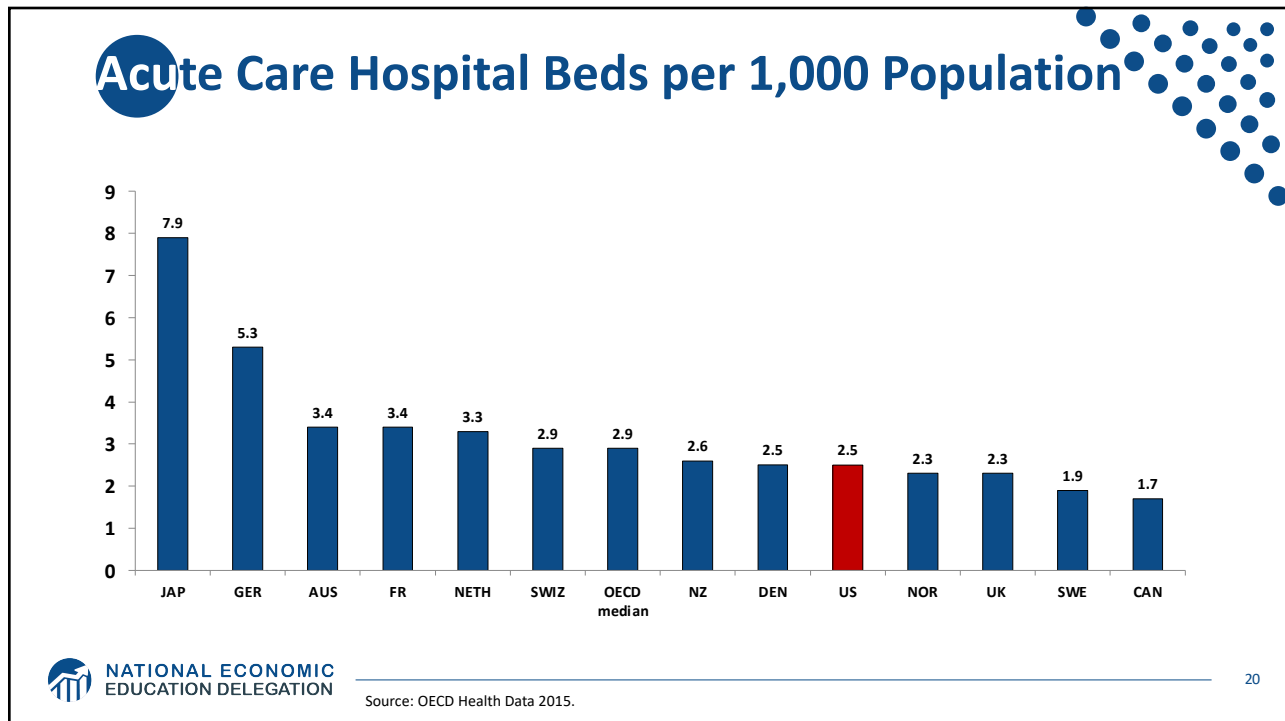


Source: Roosa Tikkanen and Melinda K. Abrams, U.S. Health Care from a Global Perspective, 2019: Higher Spending, Worse Outcomes (Commonwealth Fund, Jan. 2020).

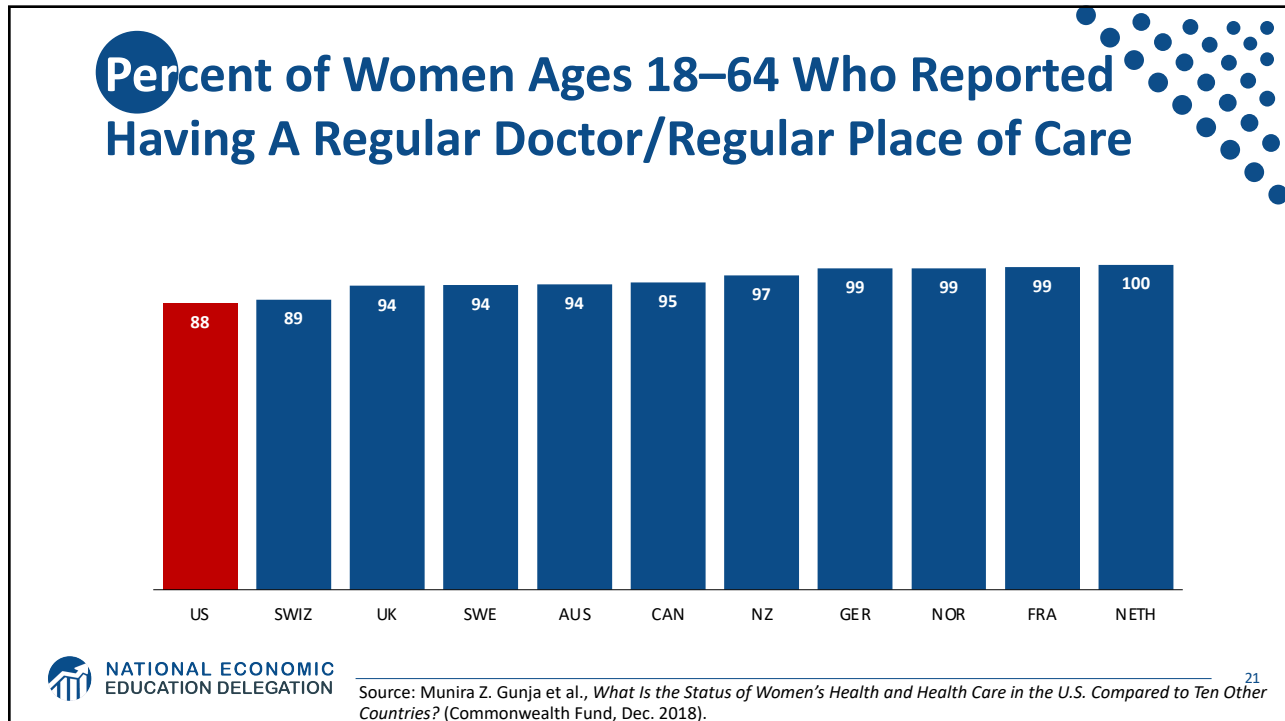
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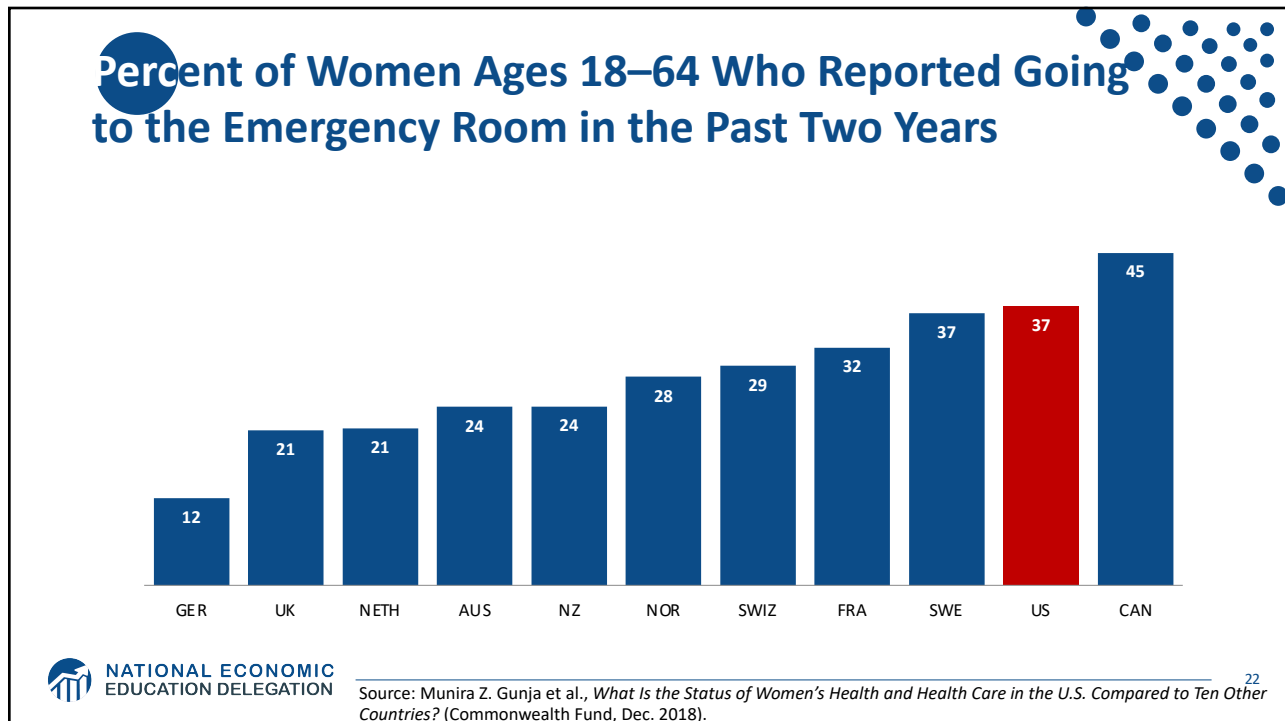
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Access Notes

- Insurance coverage in the U.S. is not universal.
- Supply of medical personnel and equipment may be lower than elsewhere.
- Avoidable (amenable) deaths are higher, perhaps indicating less access to care.
- Emergency room use is higher in the U.S. than elsewhere.
- Specialized medicine is more accessible.

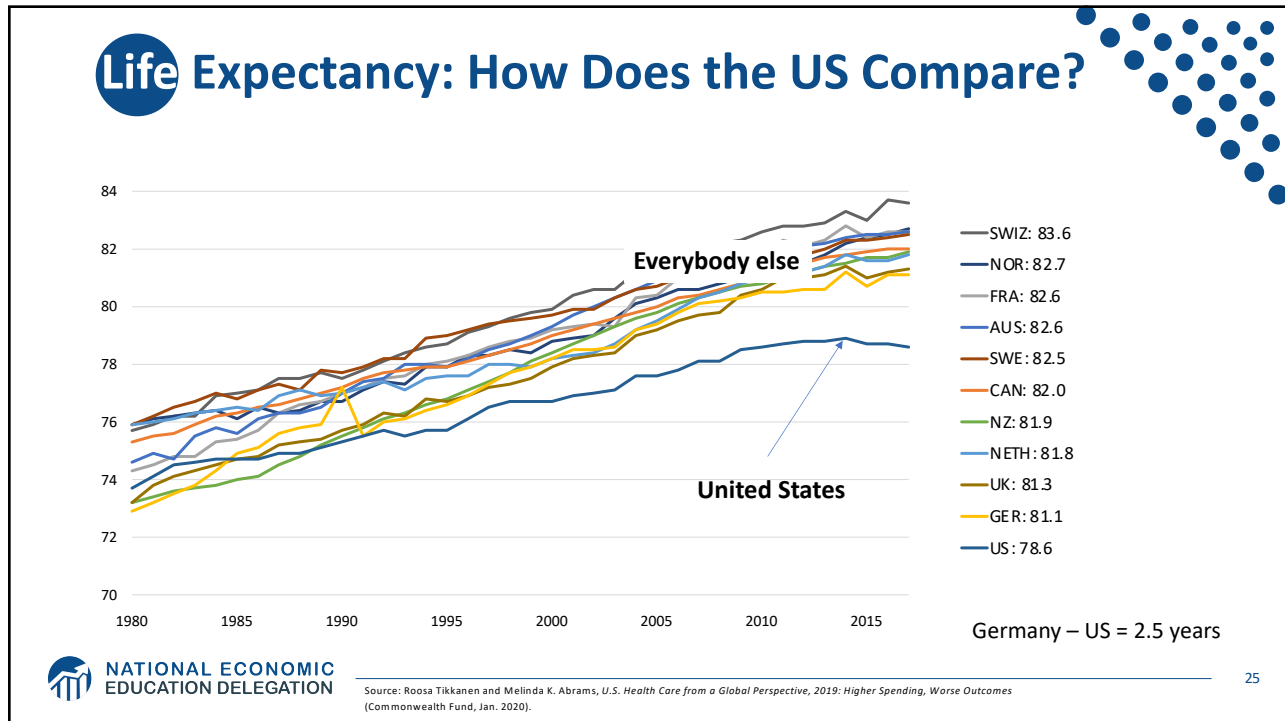


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Quality



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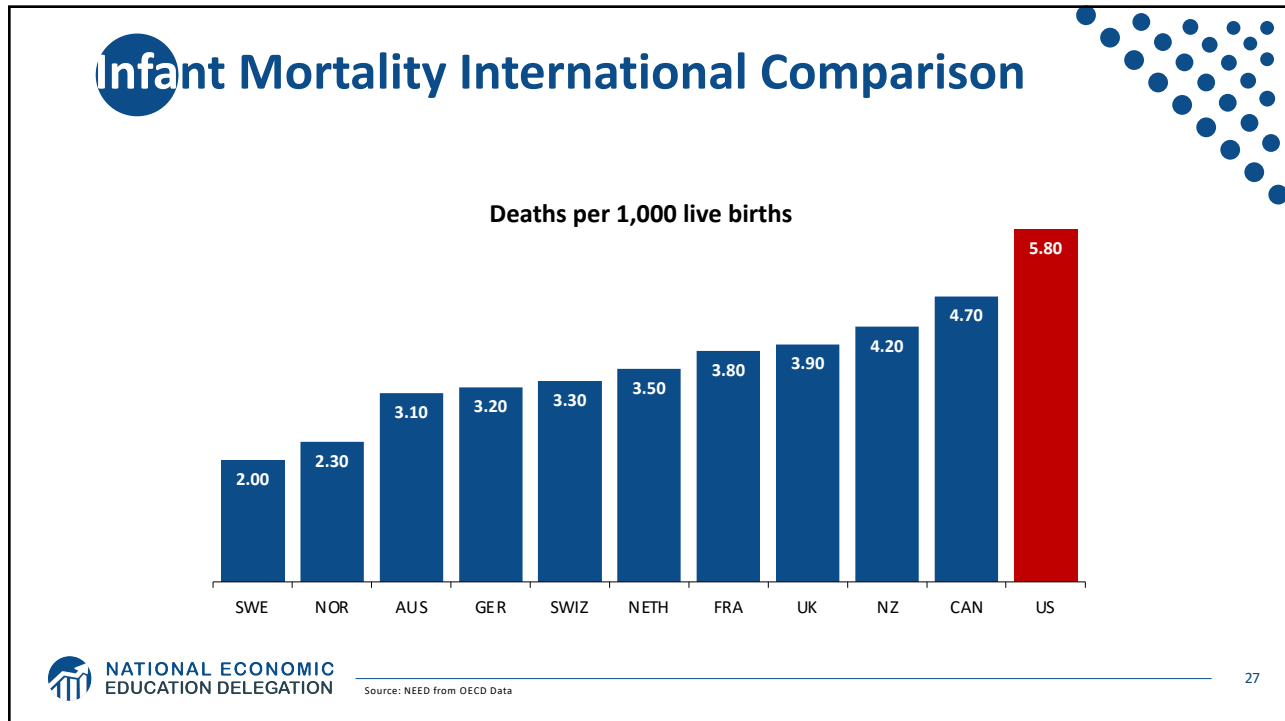
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Life Expectancy at Birth by Race, 2017

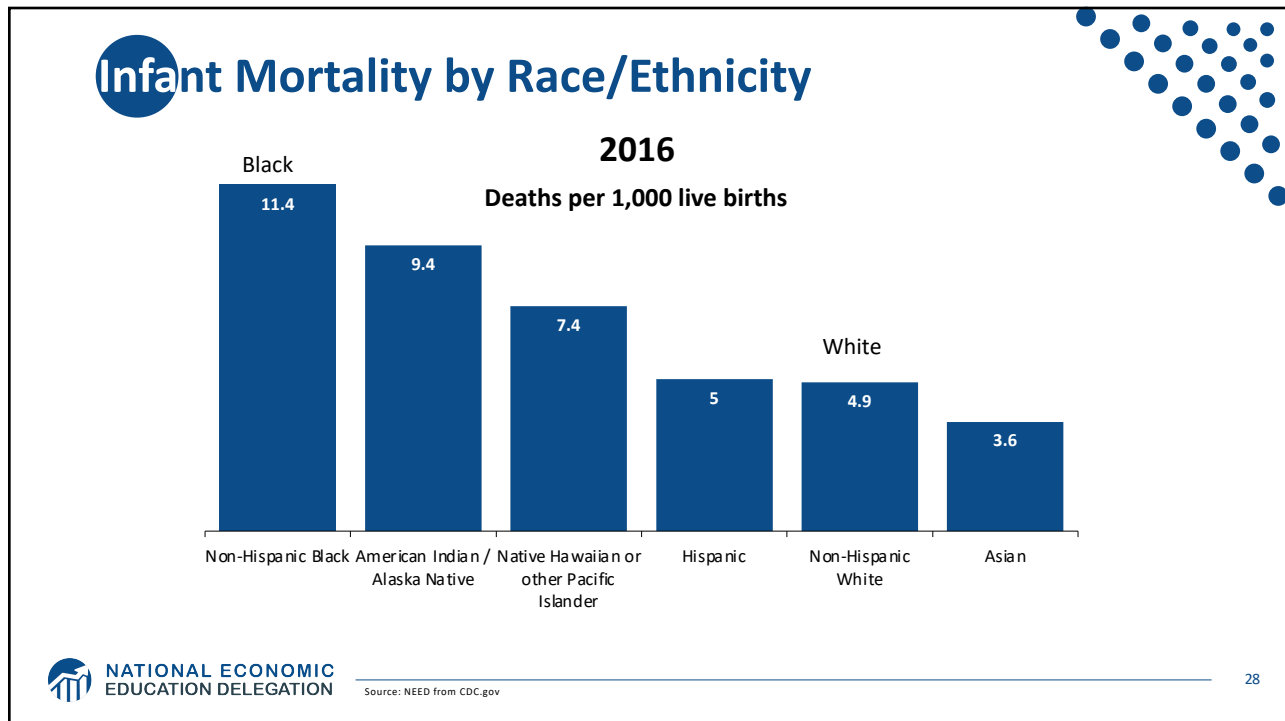
| Race/Ethnicity | Life Expectancy (Years) |
|----------------|-------------------------|
| All Races | 78.6 |
| White | 78.8 |
| Black | 75.3 |
| Hispanic | 81.8 |

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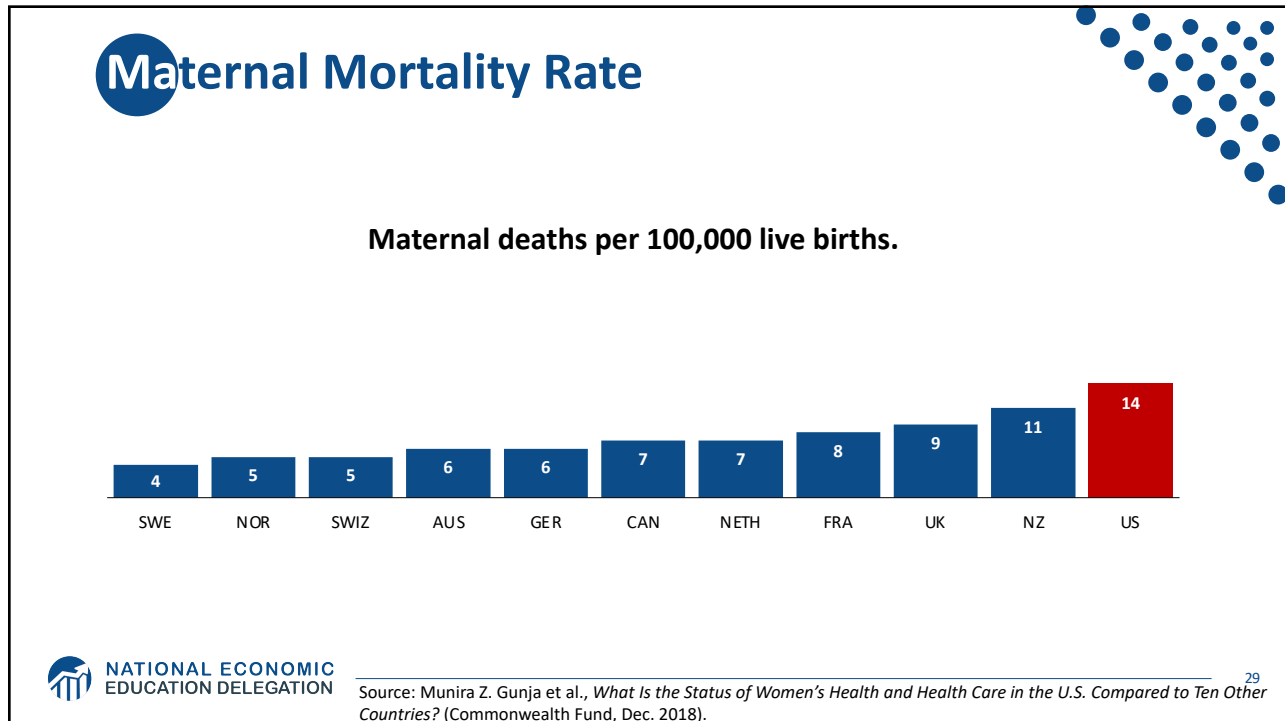
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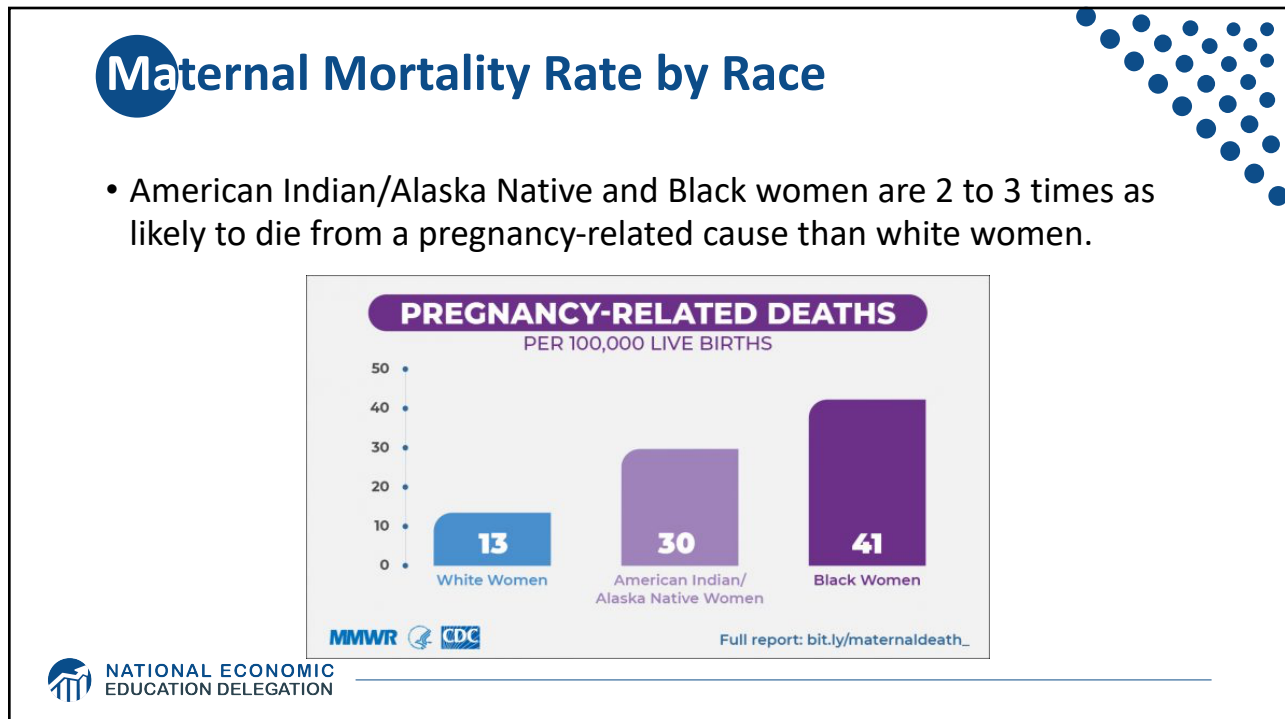
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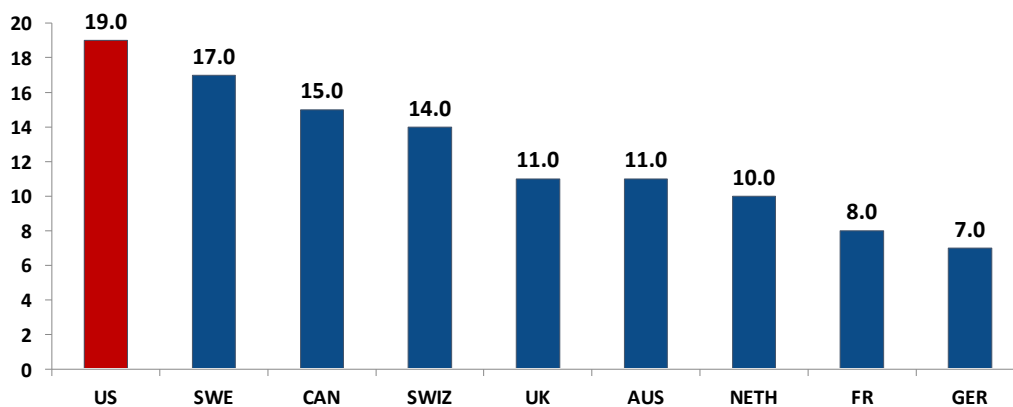


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Percent of adults who have experienced medical, medication, or lab errors or delays



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Source: 2016 Commonwealth Fund International Health Policy Survey.

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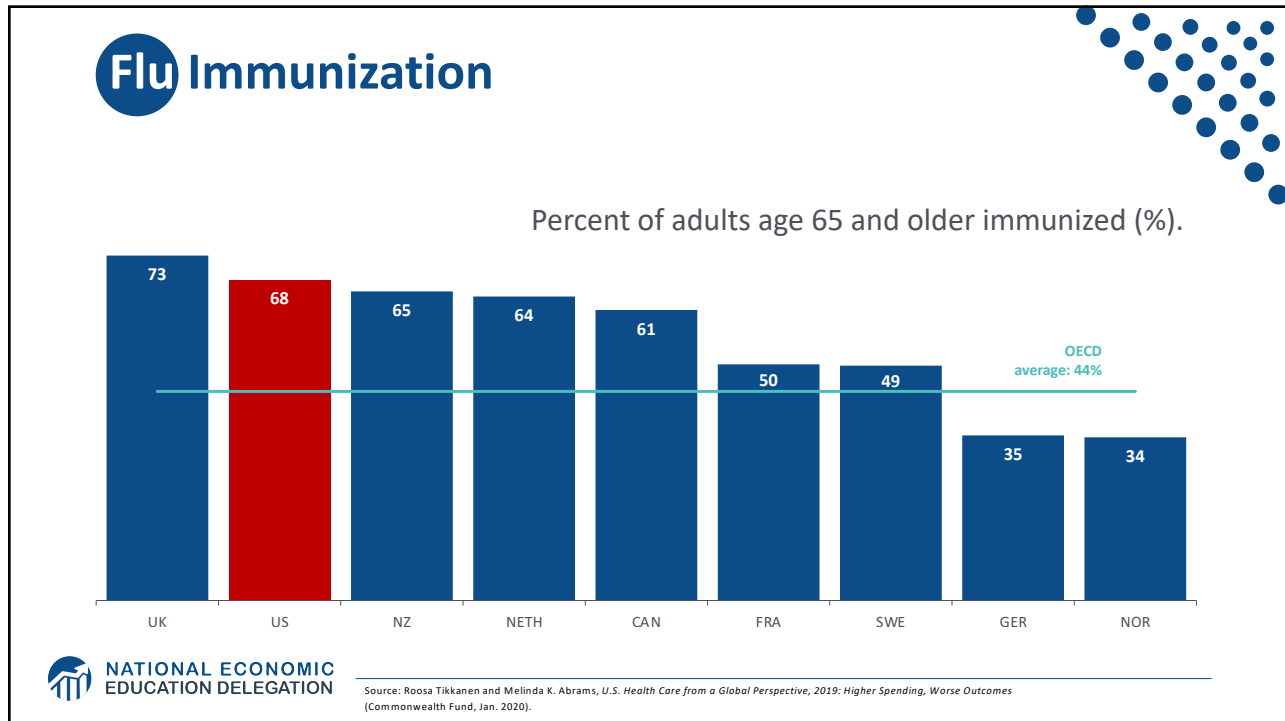
Prevention and Screening

- The U.S. excels in **some** prevention measures, including flu vaccinations and breast cancer screenings.
- The U.S. has the highest average five-year survival rate for breast cancer, but the Lowest for cervical cancer.

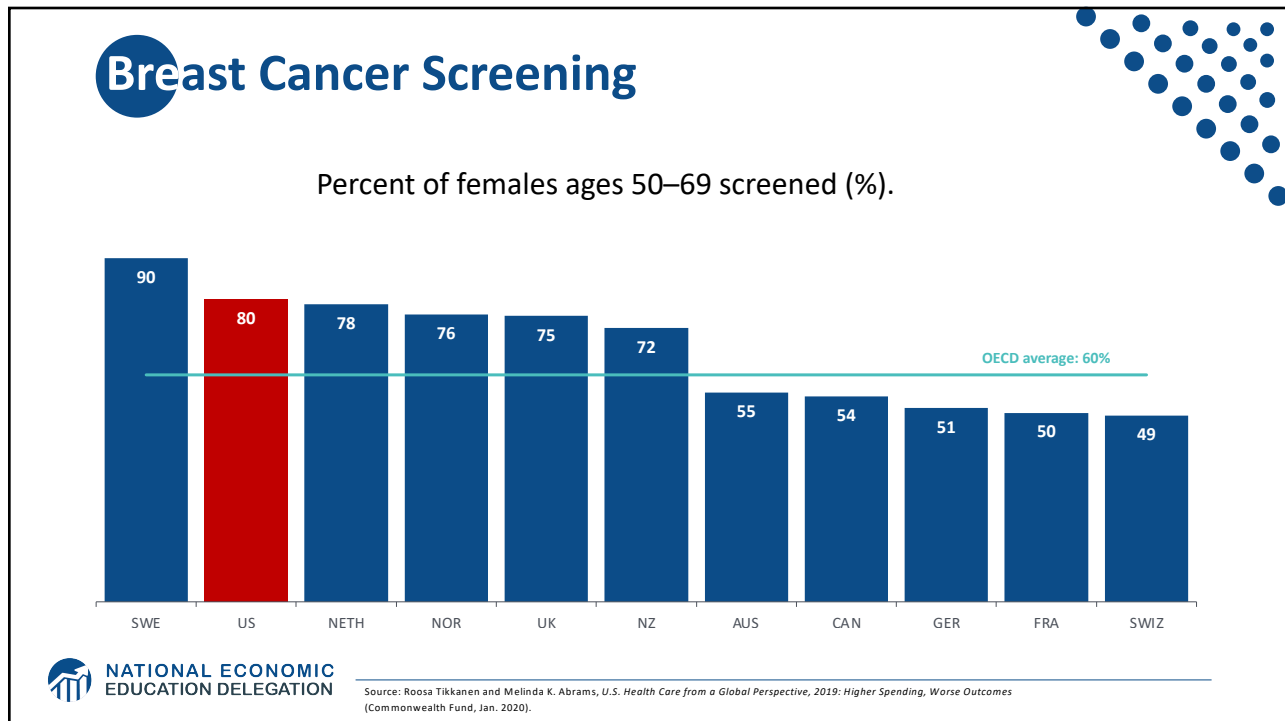


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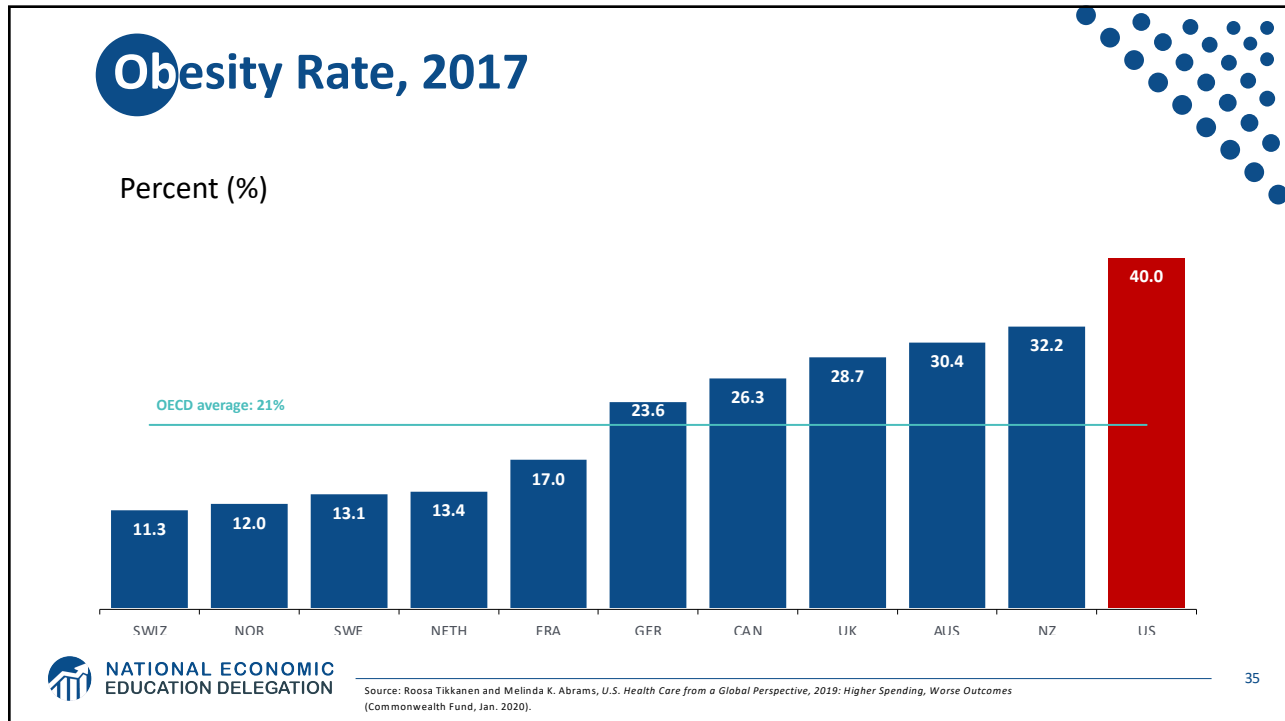
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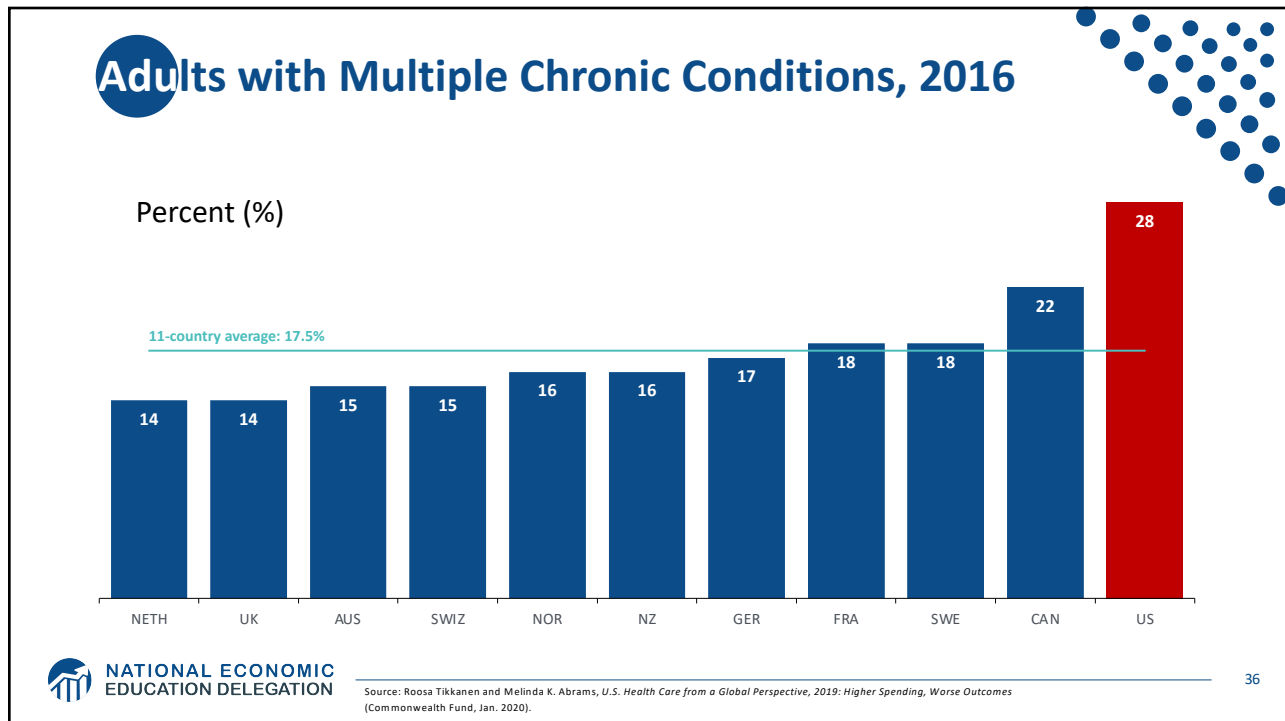
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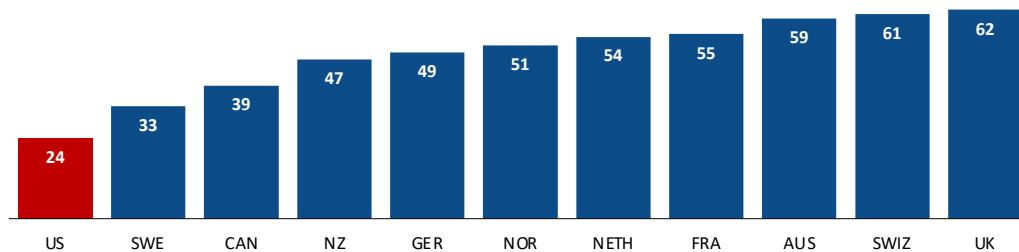
The World Health Report 2000, *Health Systems: Improving Performance*

| Overall Ranking | | Overall Ranking | |
|-----------------|---------------|-----------------|------------|
| 30. | Canada | 1. | France |
| 31. | Finland | 2. | Italy |
| 32. | Australia | 3. | San Marino |
| 33. | Chile | 4. | Andorra |
| 34. | Denmark | 5. | Malta |
| 35. | Dominica | 6. | Singapore |
| 36. | Costa Rica | 7. | Spain |
| 37. | United States | 8. | Oman |
| 38. | Slovenia | 9. | Austria |
| 39. | Cuba | 10. | Japan |

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Perception of Quality of Medical Care

Percent of women ages 18–64 who rated their quality of medical care as *excellent or very good*.



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Quality of Care Notes

- **Metrics of quality in the U.S. are not very good.**
- **Quality of care is not considered very good in the U.S.**
- **The system has challenges: obesity/lifestyle.**
- **The system has bright spots!**

A Bit About Quality

- The U.S. has the **highest chronic disease burden**
 - and an obesity rate that is two times higher than the OECD average.
- Americans had **fewer physician visits** than peers in most countries
 - which may be related to a low supply of physicians in the U.S.
- The U.S. has among the highest # of **hospitalizations from preventable causes**
 - and the highest rate of avoidable deaths.
- Americans use some **expensive technologies**
 - MRIs, and specialized procedures, such as hip replacements, more often than our peers.
- The U.S. outperforms its peers in terms of **preventive measures**
 - One of the highest rates of breast cancer screening among women ages 50 to 69.
 - Second-highest rate (after the U.K.) of flu vaccinations among people age 65 and older.

Costs



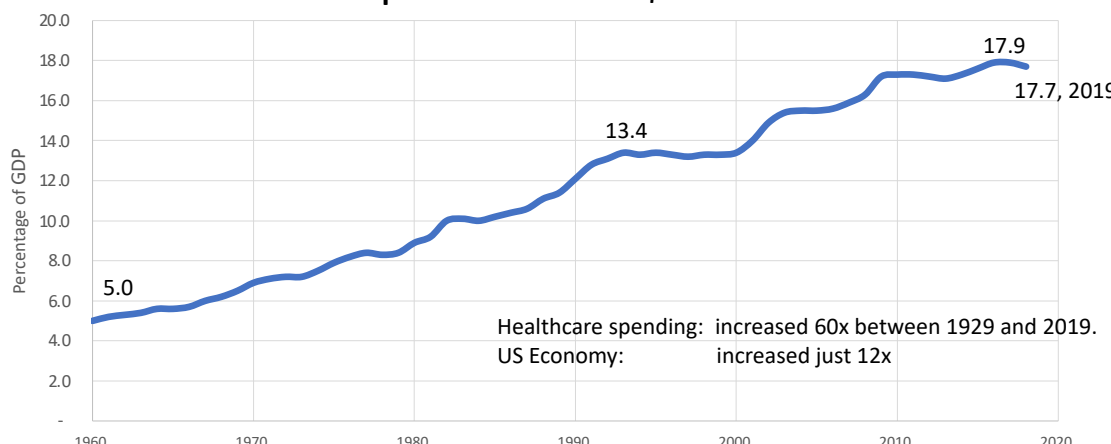
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National Health Expenditure as Percent of GDP

Total Expenditures in 2019: \$3.8 Billion



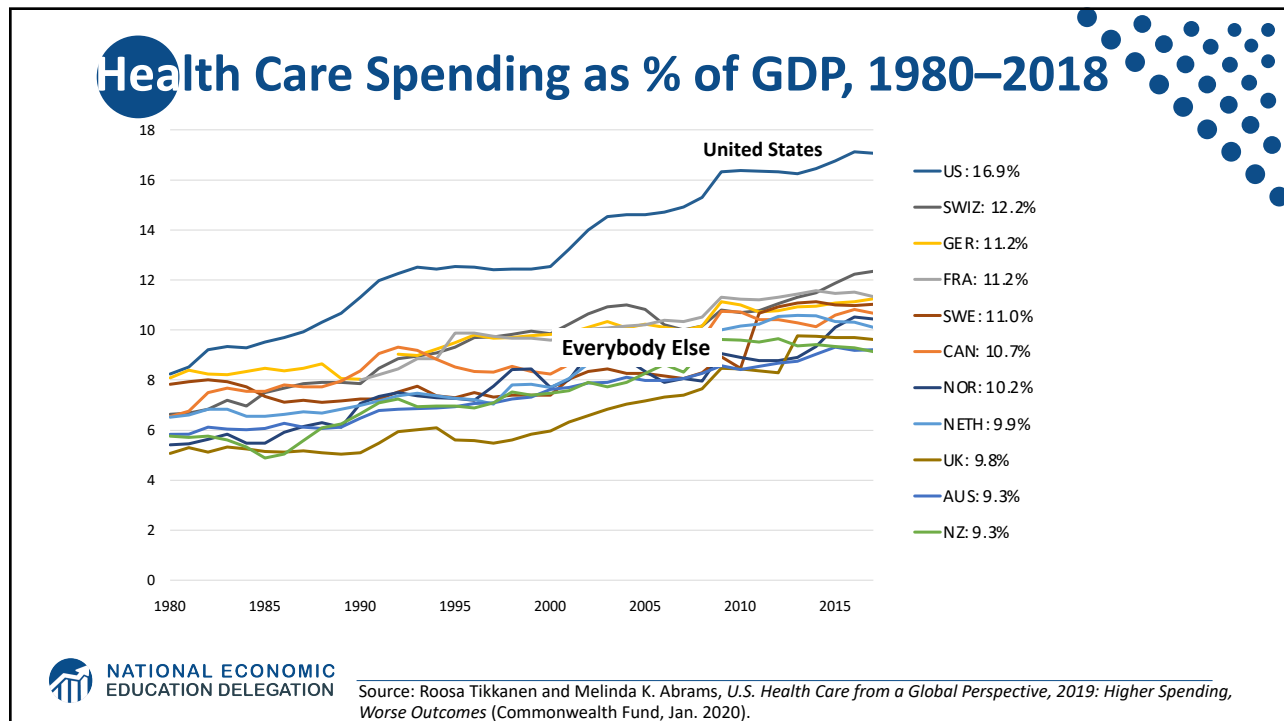
| Year | Percentage of GDP |
|------|-------------------|
| 1960 | 5.0 |
| 1990 | 13.4 |
| 2019 | 17.9 |

Healthcare spending: increased 60x between 1929 and 2019.
US Economy: increased just 12x



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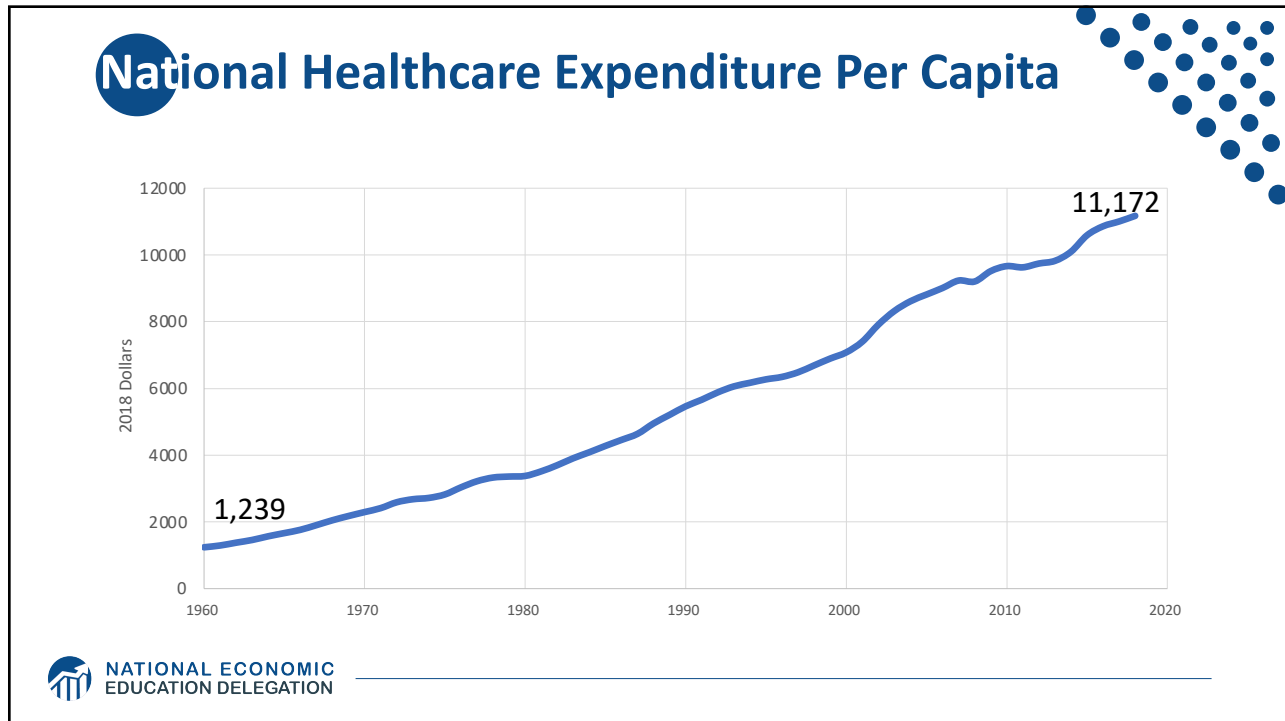
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Why is Healthcare Spending Increasing?

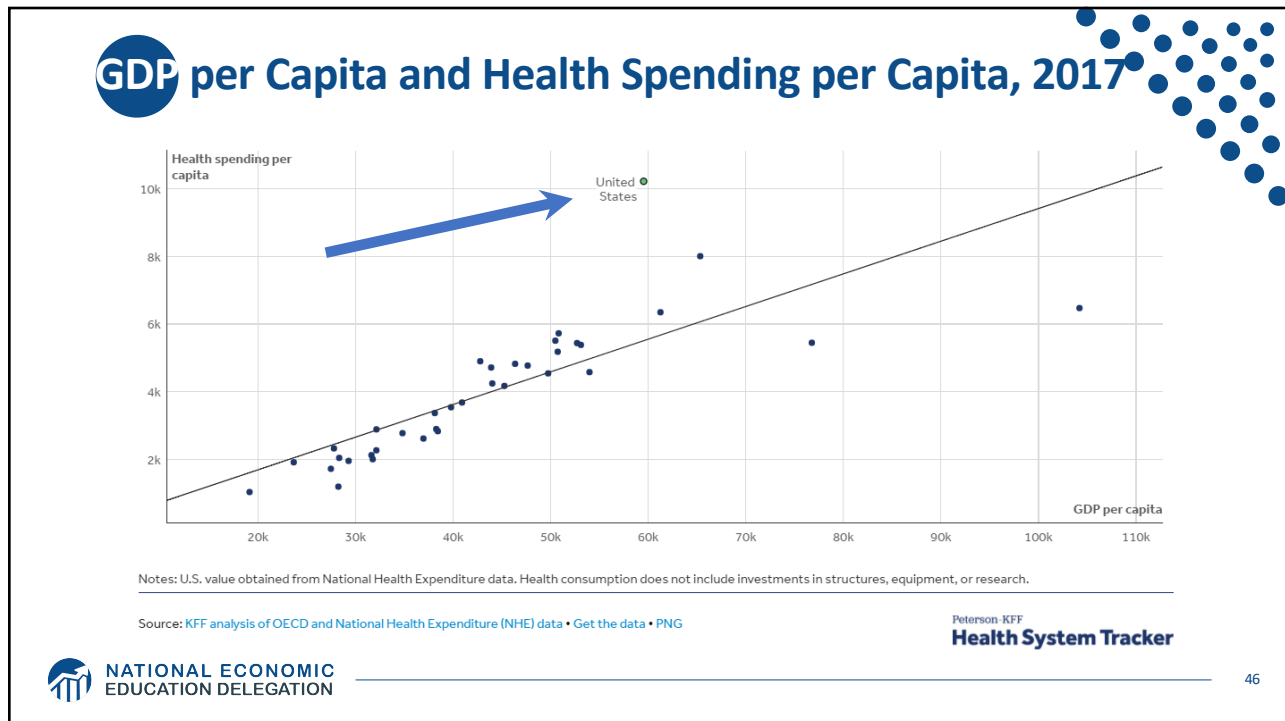
- Costs in the United States, and elsewhere are increasing rapidly.
- The share of economic spending on health care has been steadily increasing for all countries because:
 - Health spending growth has outpaced economic growth.
 - Richer countries demand more services, like attention to health.
- Also because of
 - Advances in medical technologies.
 - Increased demand for services.
 - Rising prices in the health sector – why?

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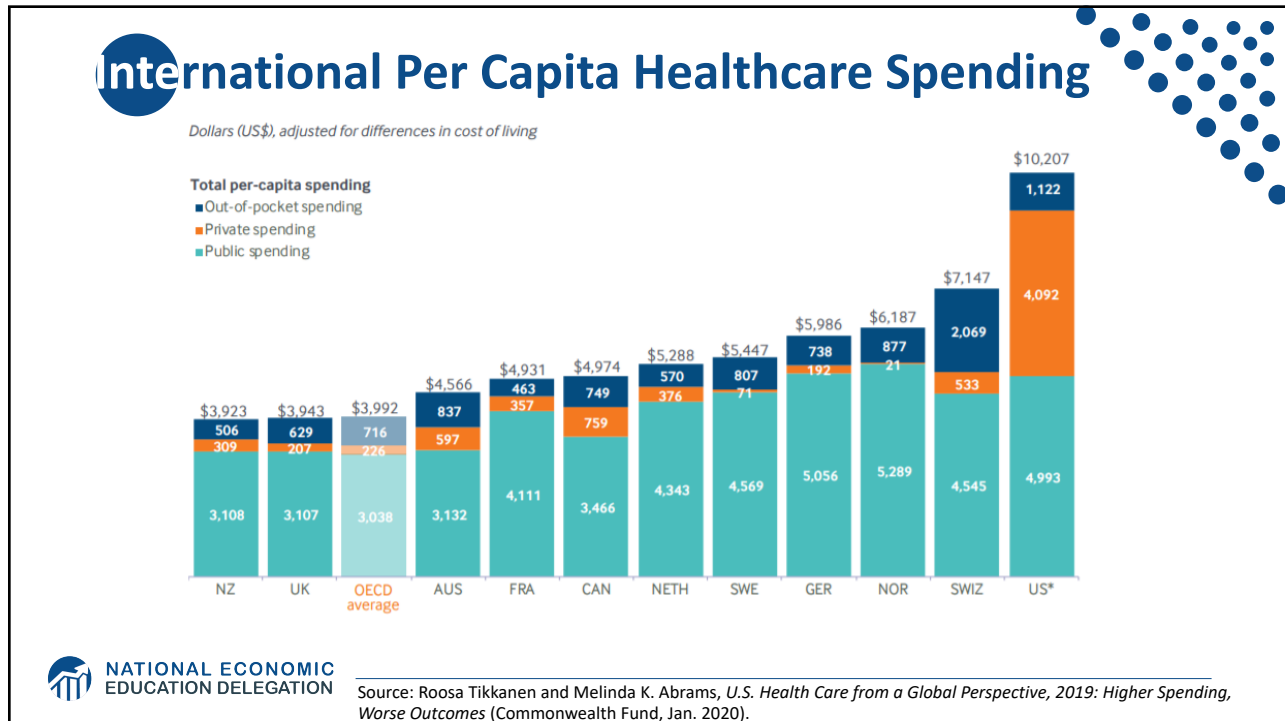
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Why Are Costs so High in the US?

One Reason:

The United States is the only profit-motivated healthcare system in the world.

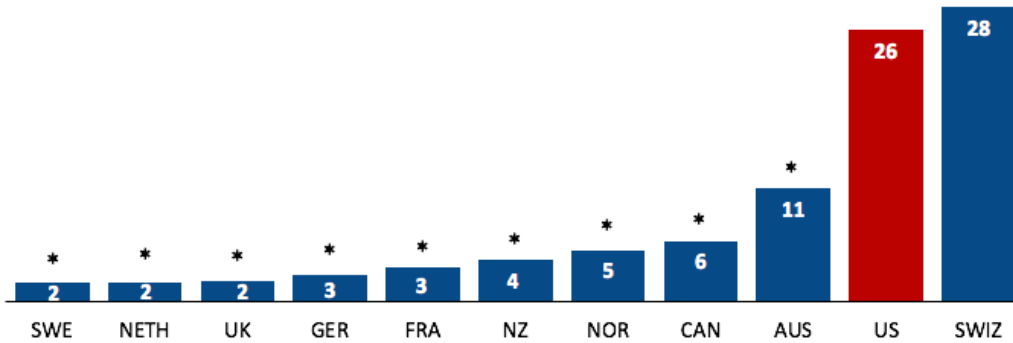
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Out-of-Pocket Costs

Percent of women ages 18–64 with out-of-pocket costs of \$2,000 or more.



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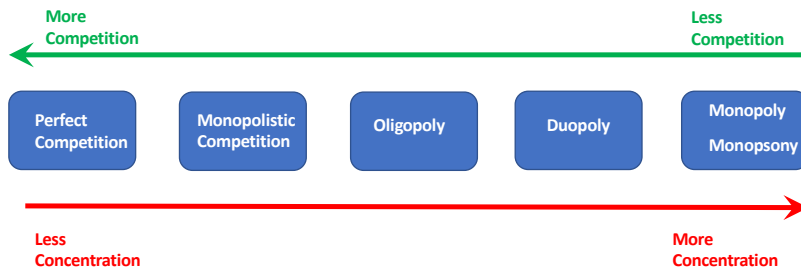
Source: Munira Z. Gunja et al., *What Is the Status of Women's Health and Health Care in the U.S. Compared to Ten Other Countries?* (Commonwealth Fund, Dec. 2018). ⁴⁹

Markets Matter for Costs

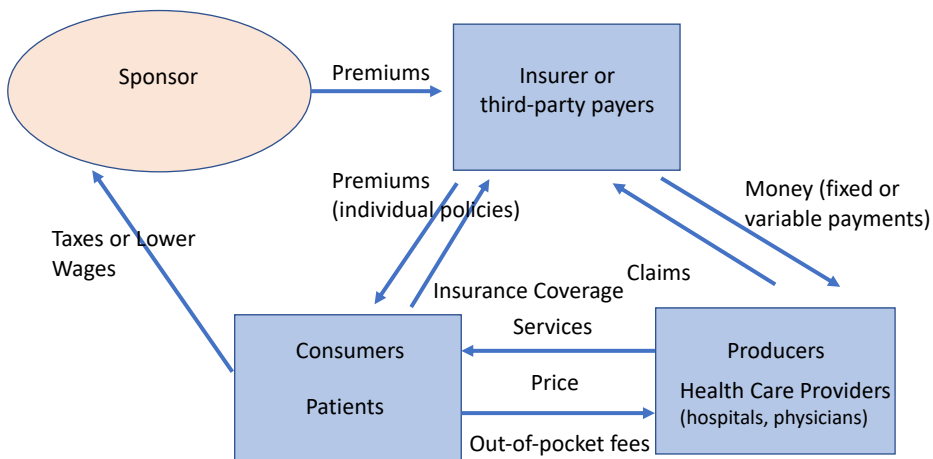


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What types of markets are there?



Health Care Markets are Different



Are Health Care Markets Special?

- Market Structure
- Type of products and services
- Principal-Agent Problem
- Asymmetric Information
- Moral Hazard
- Moral Imperative (?)

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Policy Matters for Costs

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Hospital Monopolization Across the Nation

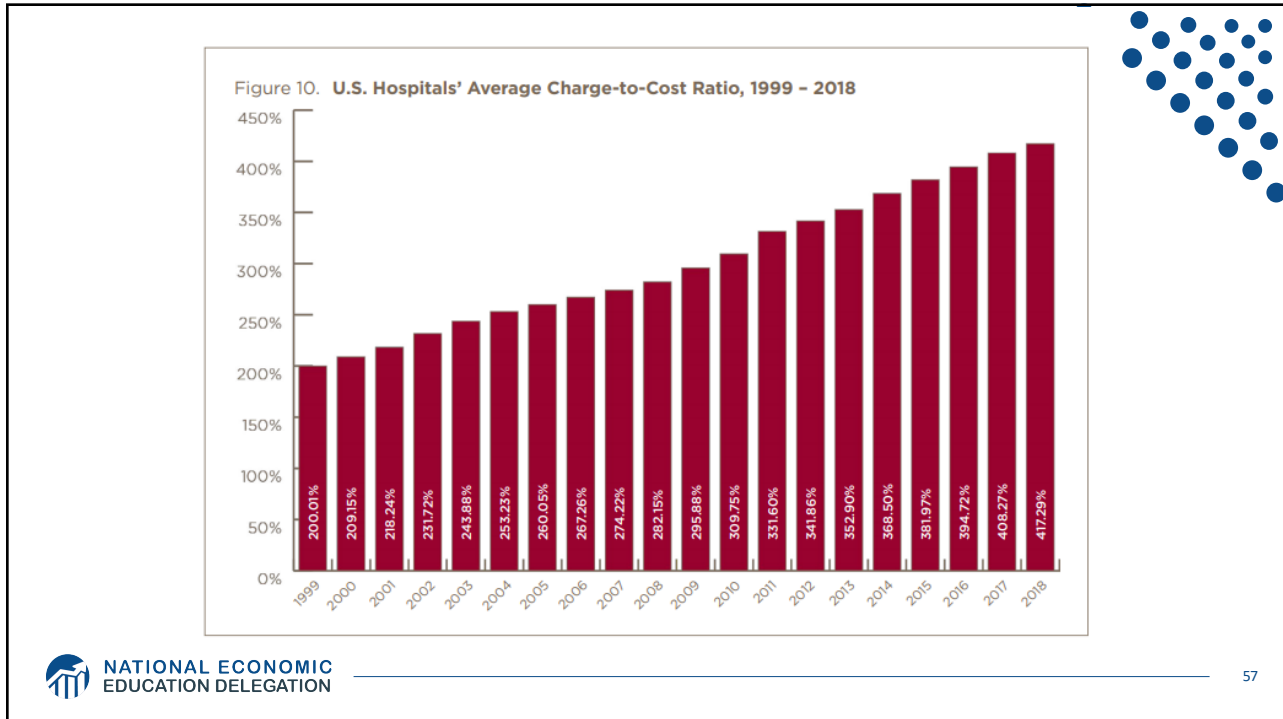
- Most of the top 100 most expensive hospitals are located in states in the west and south.
 - Florida had the highest number, with 40 hospitals.
 - Other top states included Texas with 14 hospitals, Alabama with eight, Nevada with seven, and California with six.
- Hospitals Charge Patients More Than Four Times the Cost of Care
- The most expensive hospitals cost of care range from 1,808 % at the high end to 1,129 % at the low end.



Hospital Monopolization

- Market consolidation among and between health systems, hospitals, medical groups, and health insurers has surged over the last decade.
- Over an 18-month period between July 2016 and January 2018:
 - Hospitals acquired 8,000 more medical practices.
 - 14,000 more physicians left independent practice to become hospital employees.





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Drug Price Comparisons

Drug Prices for 30 Most Commonly Prescribed Brand-Name and Generic Drugs, 2006–07
US is set at 1.00

| | AUS | CAN | FR | GER | NETH | NZ | SWITZ | UK | US |
|-------------------------|------|------|------|------|------|------|-------|------|------|
| Brand-name drugs | 0.40 | 0.64 | 0.32 | 0.43 | 0.39 | 0.33 | 0.51 | 0.46 | 1.00 |
| Generic drugs | 2.57 | 1.78 | 2.85 | 3.99 | 1.96 | 0.90 | 3.11 | 1.75 | 1.00 |

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Source: IMS Health; analysis by Gerard Anderson, Johns Hopkins University.

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Medicare Modernization Act

- Prescription Drug Component
- Medicare Part D, **by law, cannot** negotiate drug prices like other governments do.
- In 2017, Medicare spent nearly \$8 billion on insulin.
 - The researchers said that if Medicare were allowed to **negotiate** drug prices like the U.S. Department of Veterans Affairs (VA) can, Medicare could **save about \$4.4 billion just on insulin.**

Prescription Drug Savings in Build Back Better

CBO's Estimates of Prescription Drug Policies in the Build Back Better Act

| Policy | Ten-Year Savings |
|--|----------------------|
| Medicare Drug Price Negotiations | \$76 billion |
| Part B and D Inflation Rebates (Medicare and Medicaid) | \$49 billion |
| Commercial Drug Inflation Rebates | \$34 billion |
| Part D Benefit Formula Redesign | \$2 billion* |
| Medicare Insulin and Cost Sharing Cap | -\$1 billion |
| Repeal of Rebate Rule | \$143 billion |
| Total Savings of Prescription Drug Proposals | \$303 billion |

Sources: Congressional Budget Office and Committee for a Responsible Federal Budget.
 *Includes payments for biosimilar biological products

Concentration in Pharmaceutical Companies

- The number of mergers and acquisitions involving one of the top 25 firms more than doubled:
 - 29 in 2006 to 61 in 2015
- Between 1995 and 2015, 60 drug companies merged into 10.



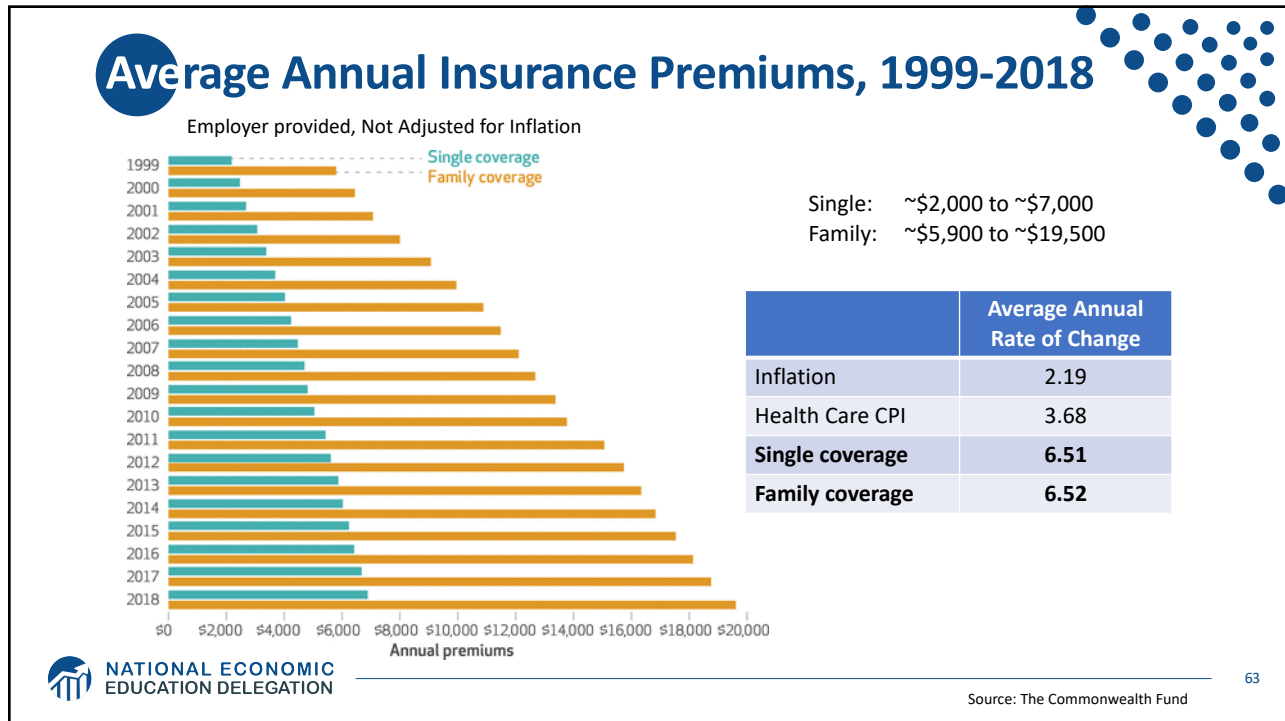
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Monopolization of Health Insurance Market

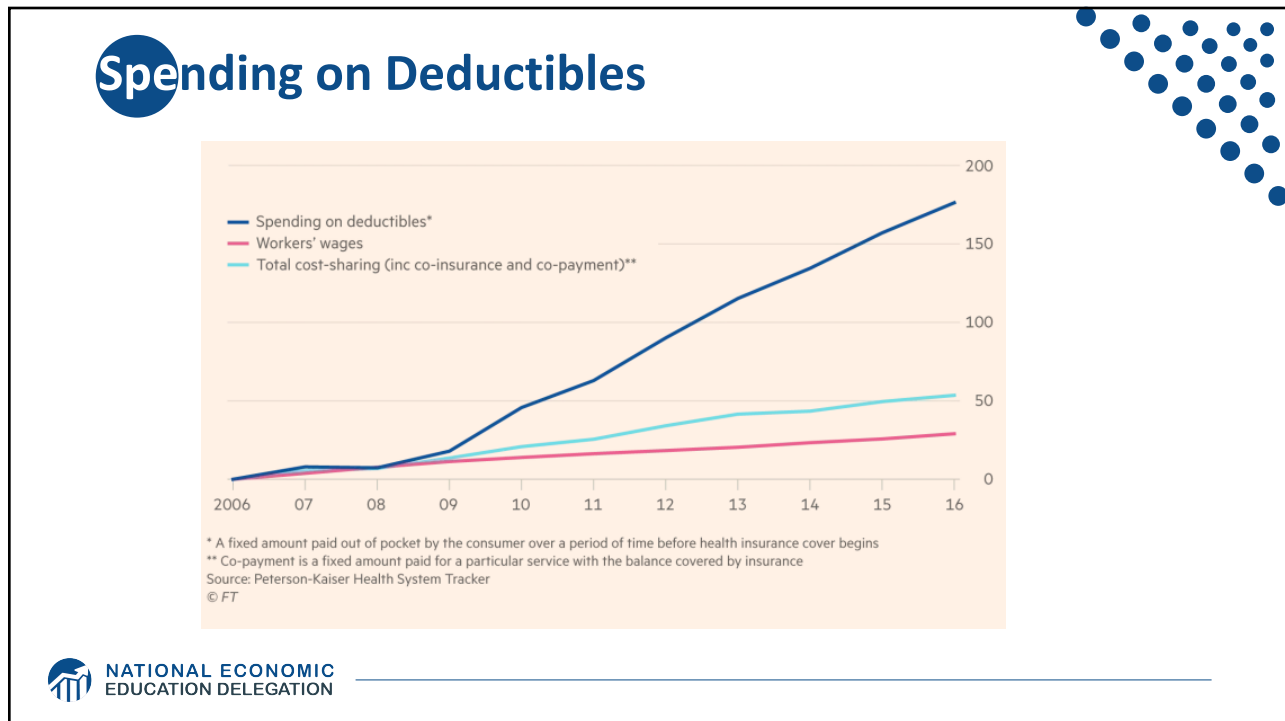
- As of 2011, there were close to **100 insurers in Switzerland** competing for consumer health care dollars, **forcing firms to compete** by setting prices to just cover costs.
- In the United States, **markets are state specific** and consumers may choose from plans available in the state in which they reside.
- In 2014, of the 50 states and the District of Columbia:
 - 11 had only 1 or 2 insurers
 - 21 had 3 or 4, and
 - only 19 states had 5 or more. (CA has 11)
- As of July 2019, the number of states with only 1 or 2 insurers had increased from 11 to 20.



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Reason for Higher Health Insurance Rates

- Rising prices in the health sector
- Advances in medical technologies
- Increased demand for services
- Concentration of insurance companies!

Health Care Systems and Institutions

Health System Classification

- **Developed countries of the world have each taken a different approach for their health care delivery systems.**
- **5 basic models:**
 - National health insurance (Canada)
 - Bismarck (France, Germany, Japan, Switzerland)
 - Beveridge – socialized medicine (United Kingdom, Spain, New Zealand)
 - Out of pocket model – self insurance
 - Mixed (United States)



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US Health Care System

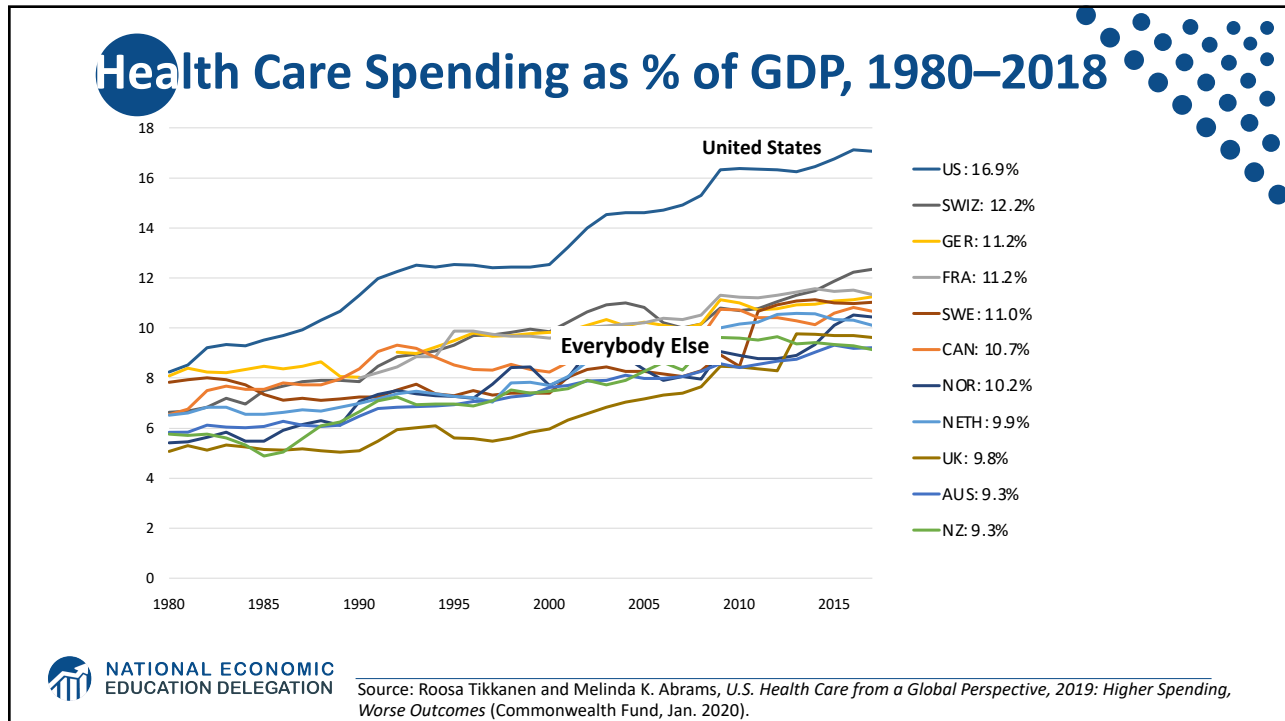
- **Medicare – National Health Insurance**
- **Military Veteran Care – Beveridge model (socialized medicine)**
- **Employer-sponsored insurance – Bismarck model**
- **Individual market health plans - Bismarck model**
- **Uninsured - Out of pocket model**



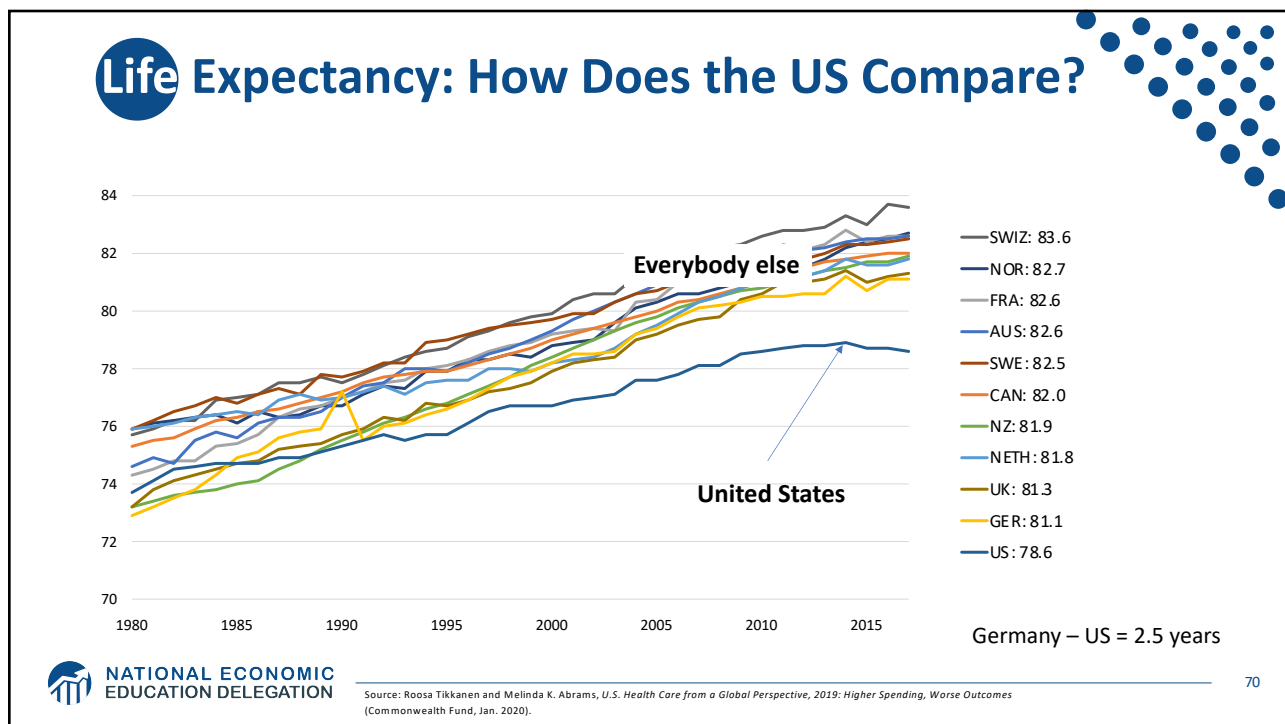
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Health Insurance and Reform



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Definition: Universal Coverage

- **Universal coverage** – refers to health care systems in which all individuals have insurance coverage.
- Generally, this coverage includes:
 - Access to all needed services and benefits.
 - Protects individuals from excessive financial hardships.
 - Medical indebtedness is the #1 cause of bankruptcies in the United States.



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Definition: Single-Payer

- **Single-payer** - refers to financing a health care system by making one entity solely and exclusively responsible for paying for medical goods and services.
- It is only the financing component that is socialized.
 - The money for the payment can be either collected by:
 - Taxes collected by the government
 - Premiums collected by National or Public Health Insurance
- **Single-payer systems: 17 countries**
 - Norway, Japan, United Kingdom, Kuwait, Sweden, Bahrain, Brunei, Canada, United Arab Emirates, Denmark, Finland, Slovenia, Italy, Portugal, Cyprus, Spain, and Iceland.



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Definition: Socialized Medicine

- **Socialized medicine** – this model actually takes the single-payer system one step further.
 - Government not only pays for health care but operates the hospitals and employs the medical staff.
- This is NOT part of the current debate in the United States.



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Definition: Third-Party Payer

- A **third-party payer** is an entity that pays medical claims on behalf of the insured. Examples of third-party payers include government agencies, insurance companies, health maintenance organizations (HMOs), and employers.
 - Employer-sponsored health plans
 - Individual market health plans
 - National health insurance



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Tradeoffs

Tradeoffs take place among the three legs:

- Increasing quality in health care may lead to higher health care costs.
 - This means a compromise in access (affordability).
- I.e., with increasing quality, access may suffer.
- By increasing access, quality may suffer.
- By decreasing costs, quality may suffer.



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Summary

- US HealthCare system is not performing well.
 - very expensive with low quality and access.
- One of the main reasons for very high costs is the monopolization of healthcare markets.
 - Hospitals, health insurance, big pharma, physicians, etc.
- A few simple solutions could drastically reduce costs:
 - Enforcement of antitrust laws in this sector.
 - Introduction of a public option in the health insurance market.
 - Ability for the US government to negotiate drug prices like most every other nation.
- Universal health insurance would increase access and perhaps also reduce costs.
- But there are always tradeoffs: you can pick two, but the third may suffer.



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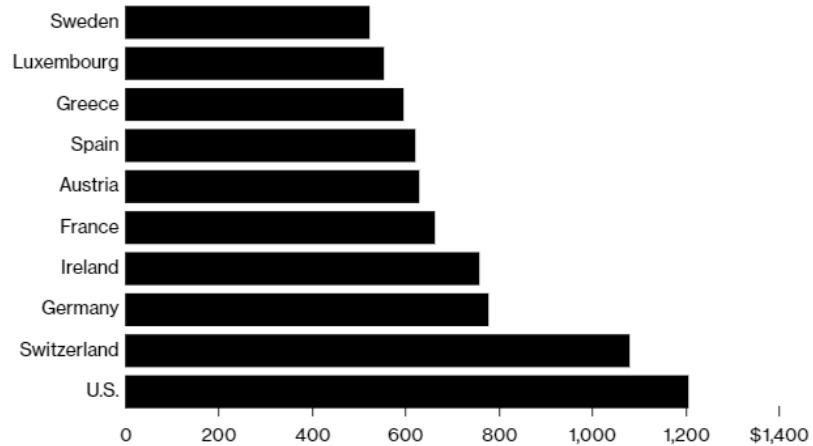
Big Pharma



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Spending on Pharmaceuticals

Top spenders per capita on drugs in 2016, in U.S. dollars



Source: Organisation for Economic Co-operation and Development

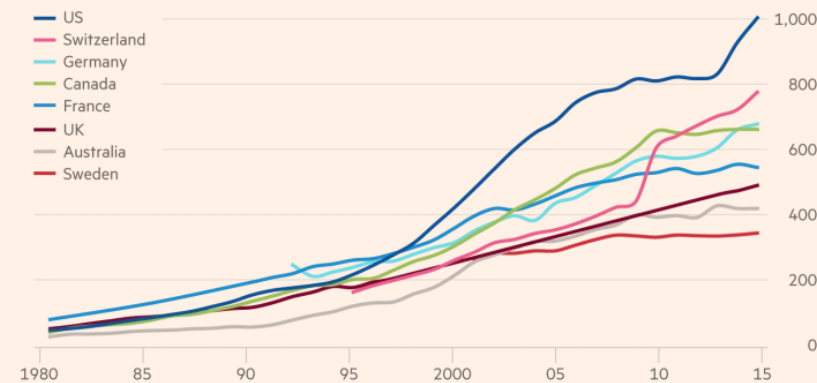


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Drug Prices: Trends Over Time

US prescription drug spending per capita has increased faster than in other countries*

Selected countries (\$)

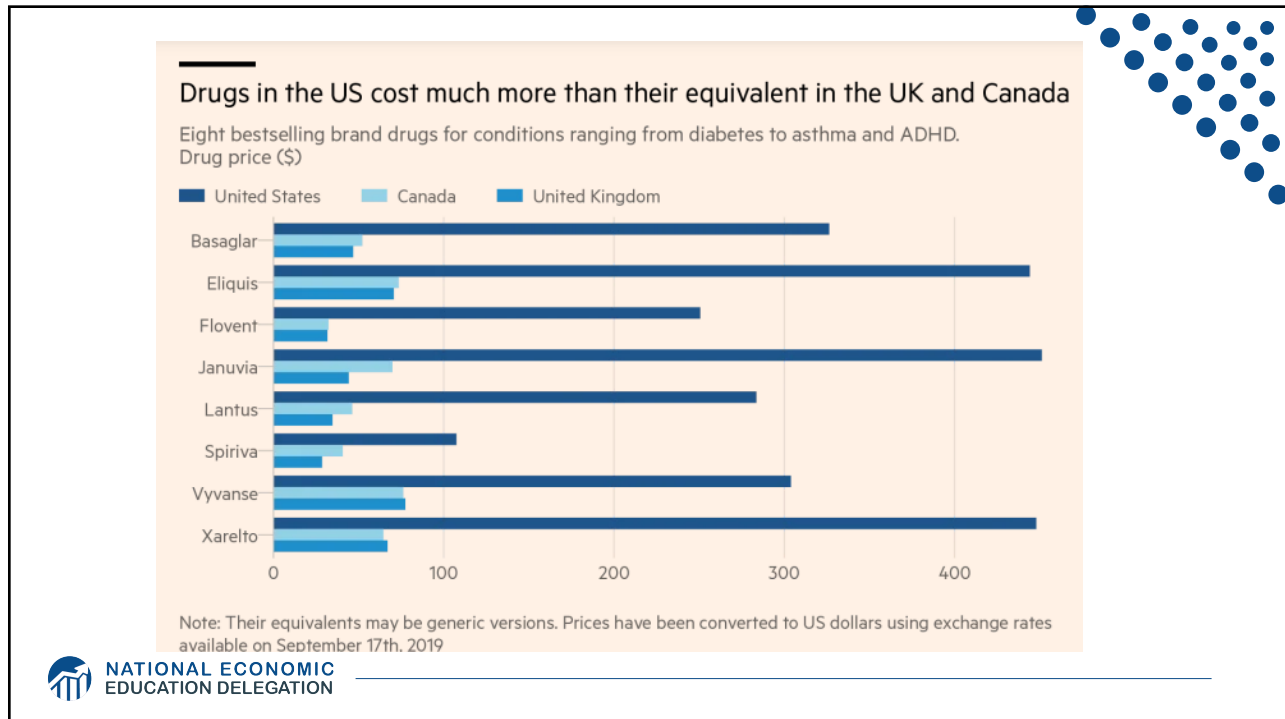


* Figures relate to prescription drugs, not hospital spending

Source: The Commonwealth Fund



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Price Hikes

- Turing Pharmaceuticals' 5,555% price increase of Daraprim® in 2015 and Mylan's 500% increase of EpiPen®...
- More than 3,400 drugs have boosted their prices in the first six months of 2019, an increase of 17% in the number of drug hikes from a year earlier.
- The average price hike is 10.5%, or 5 times the rate of inflation.
- About 41 drugs have boosted their prices by more than 100% in 2019.
- Over the course of a decade, the net cost of prescription drugs in the United States rose more than three times faster than the rate of inflation.

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Reasons for higher drug prices

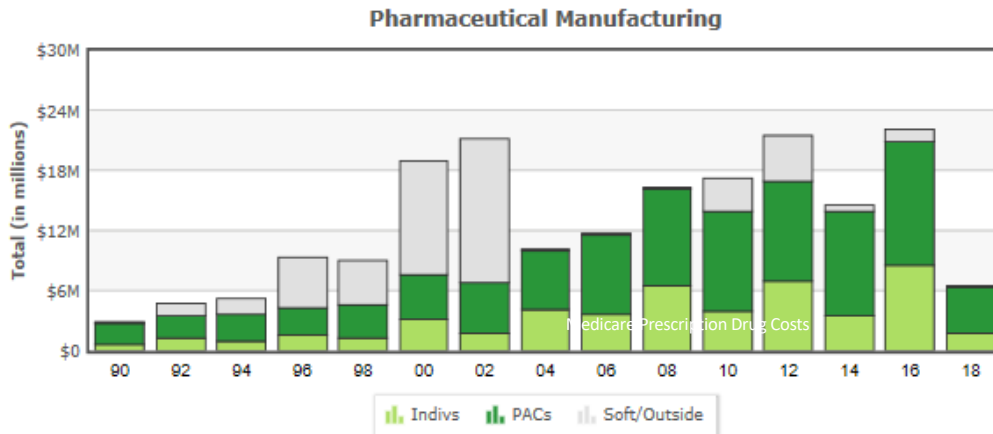
- The **Medicare** Prescription Drug, Improvement, and **Modernization Act**, also called the **Medicare Modernization Act** or MMA, is a federal **law** of the United States, enacted in 2003.
- Concentration of pharmaceutical companies and increase in prices.

Reasons for higher drug prices

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Lobbying

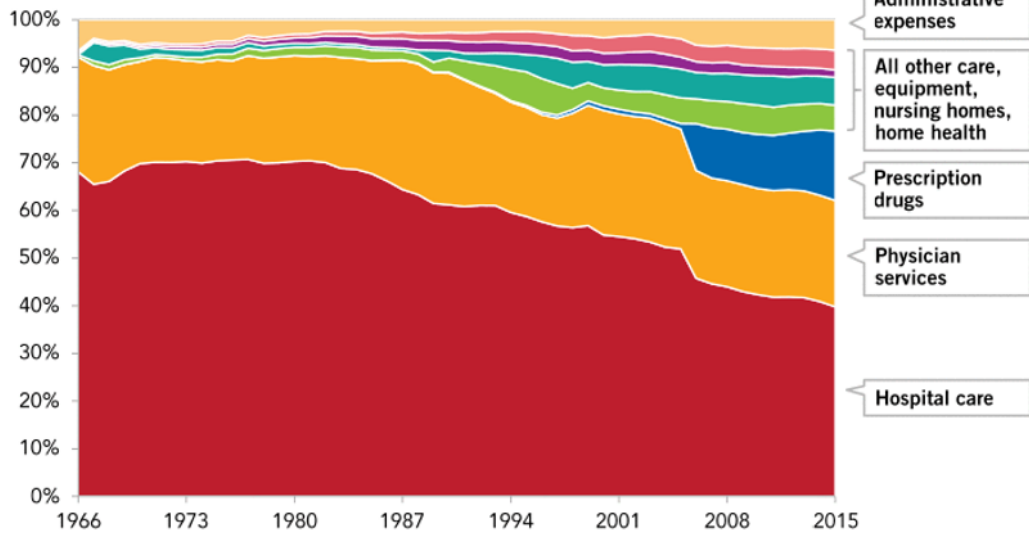
Contribution Trends, 1990-2018



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COMPOSITION OF MEDICARE PAYMENTS (% OF TOTAL MEDICARE SPENDING)

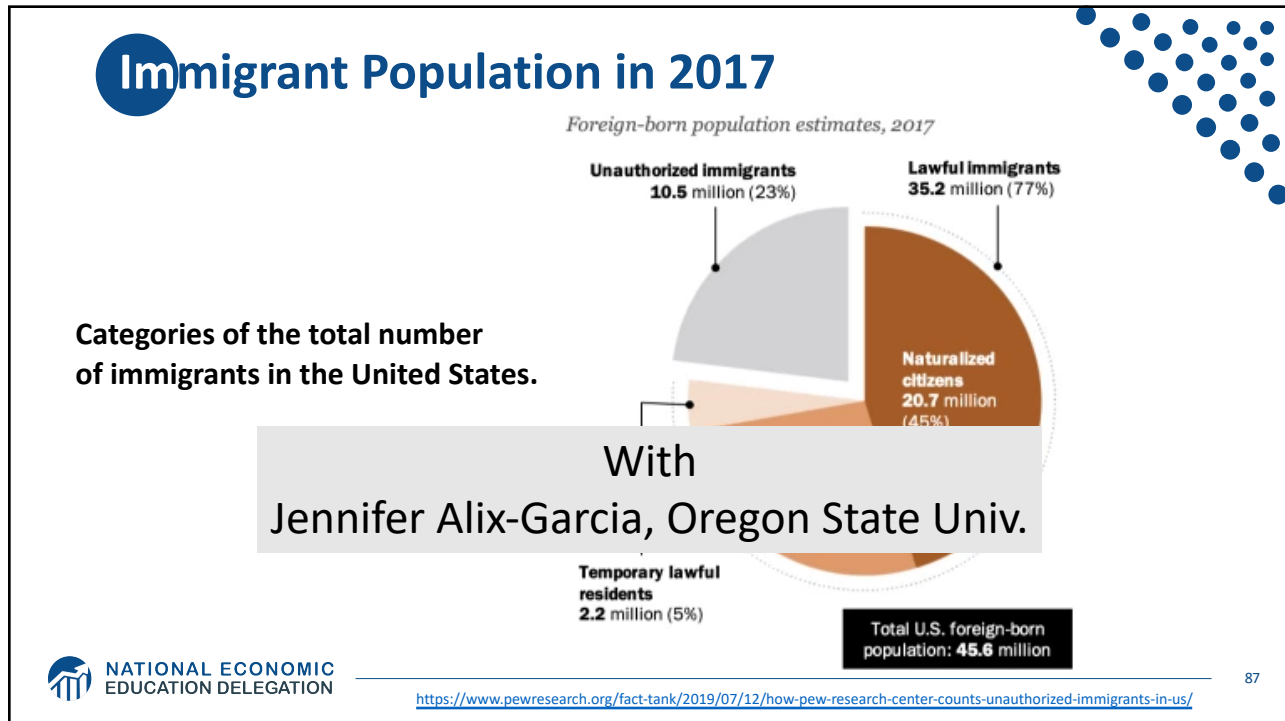


SOURCE: Centers for Medicare and Medicaid Services, National Health Expenditures December 2016. Compiled by PGPF.

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Thank you!

Any Questions?

www.NEEDelegation.org
 Jon D. Haveman, Ph.D.
 Jon@NEEDelegation.org

Contact NEED: info@needelegation.org

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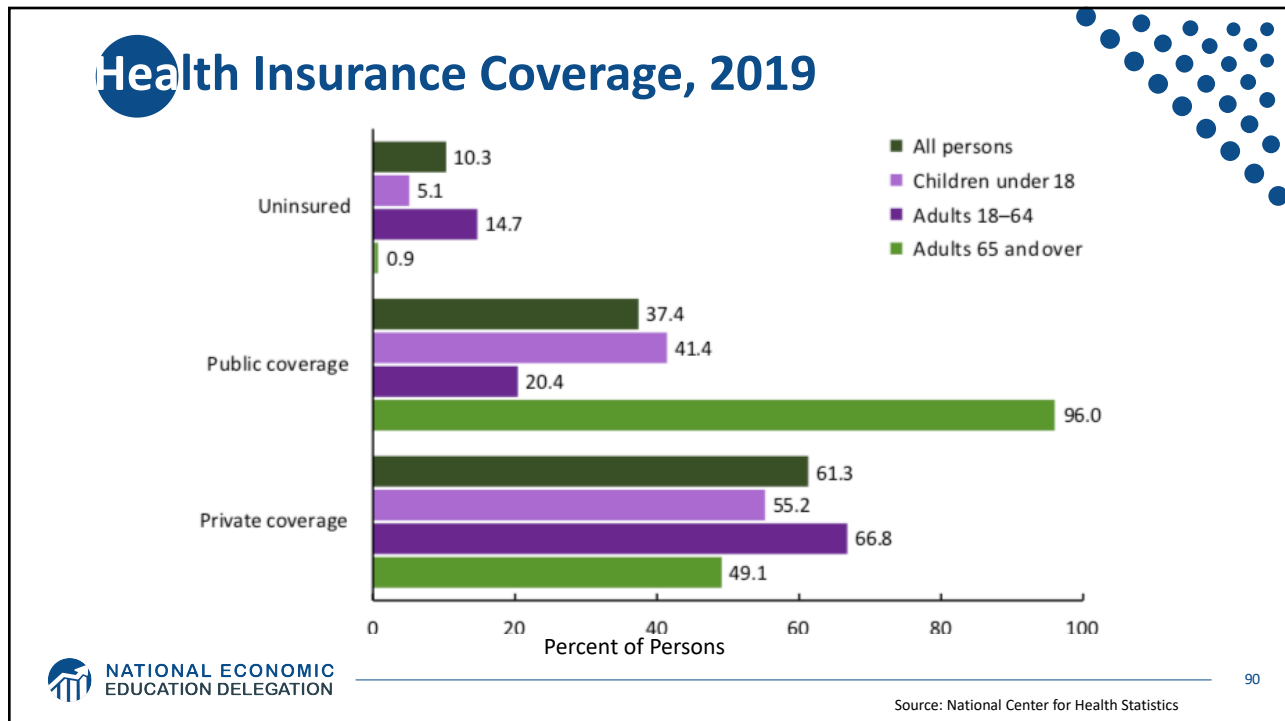
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- Federal Budgets
- Federal Debt
- Black-White Wealth Gap
- Autonomous Vehicles
- US Social Policy

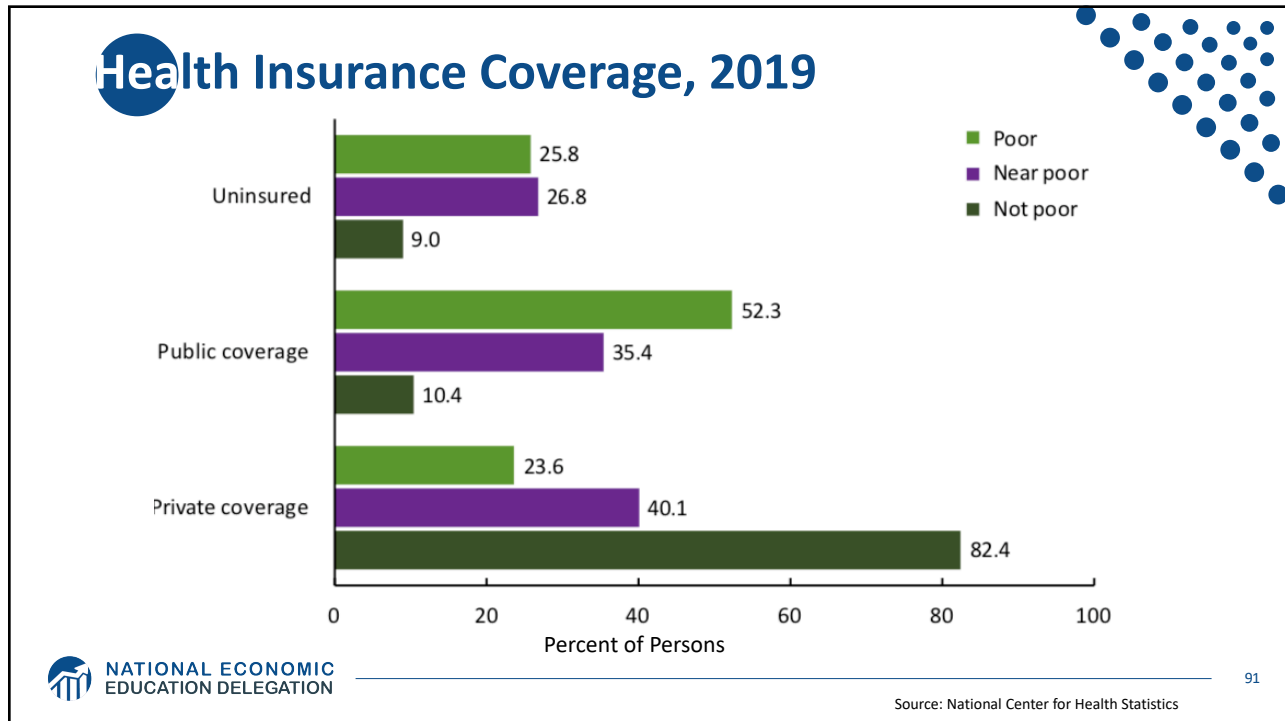
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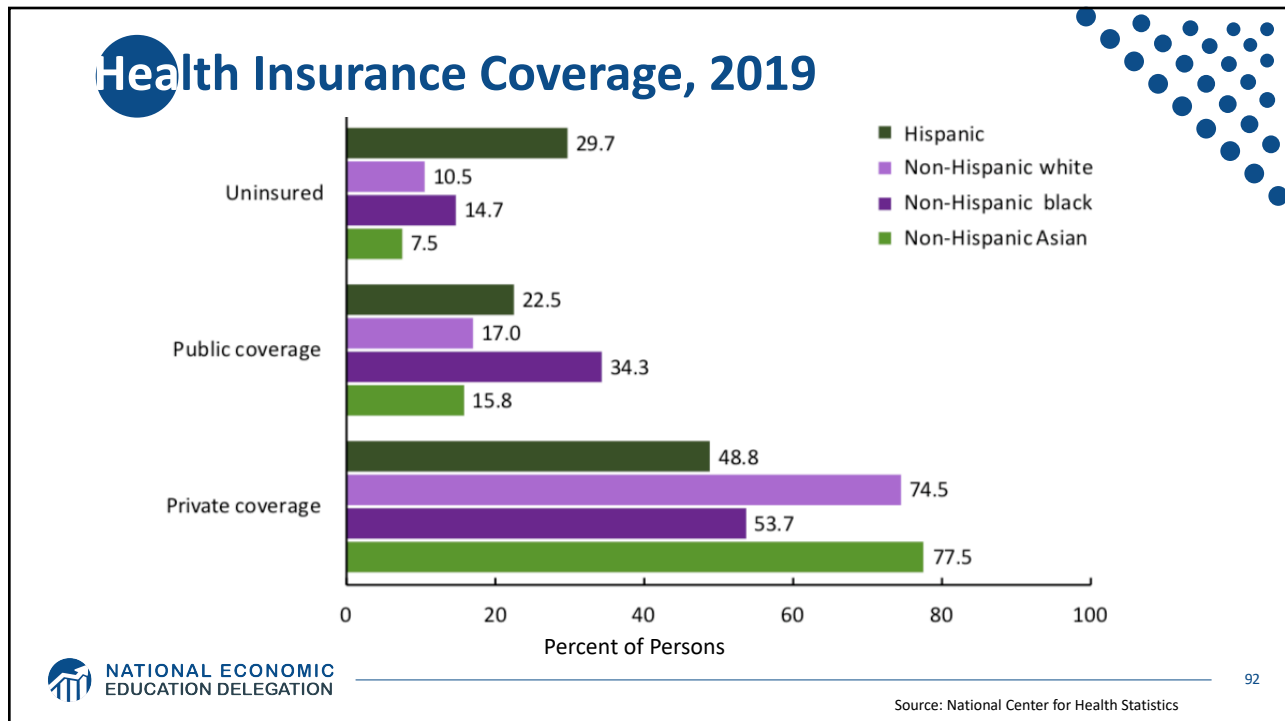
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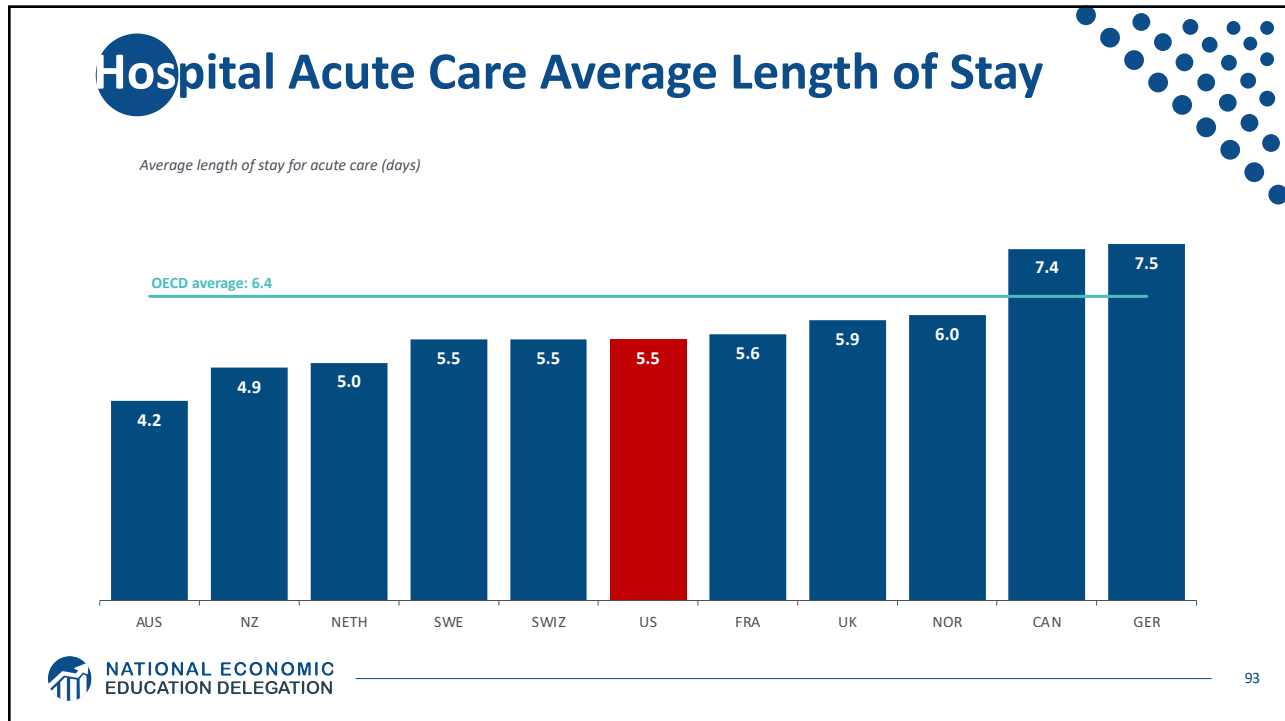
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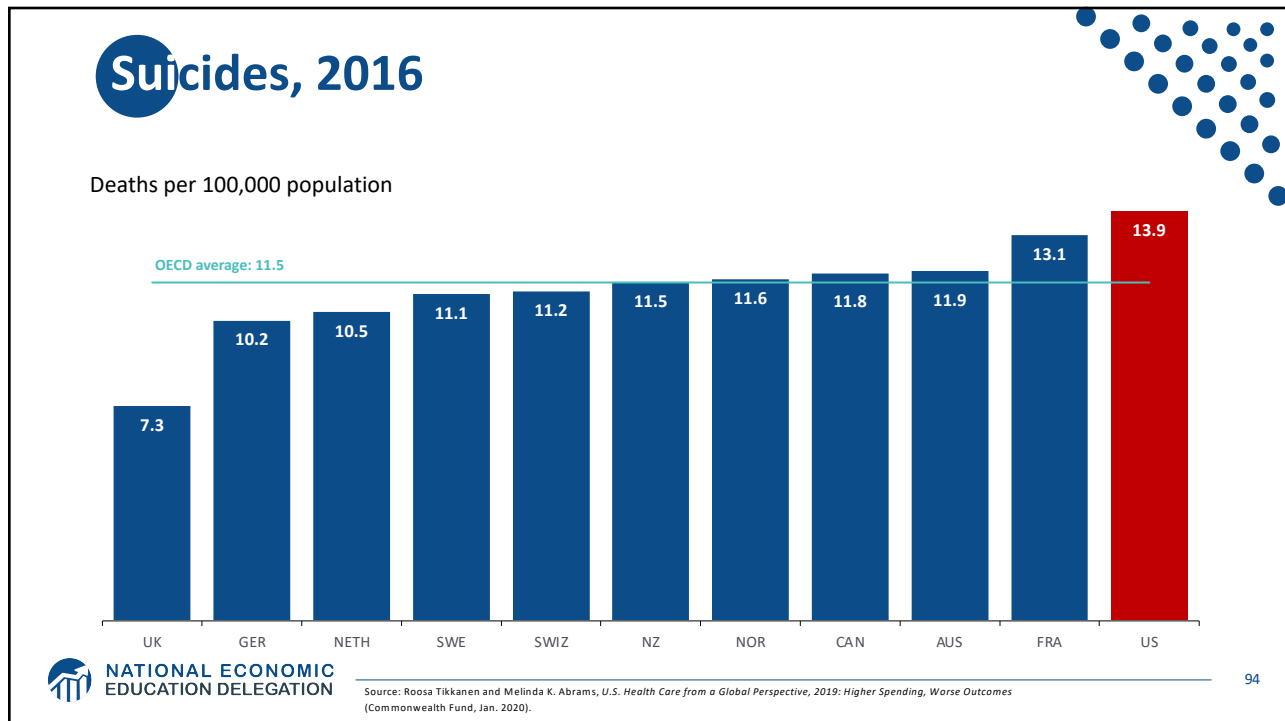
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